## วัคอขข๊ๆไปข้อมรัม <br> 



## จๆเธัสบิ ลาอ

 ผิบภาบถำเบิบอาบติอจ๋จ

## สๆละบๆบ

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## ใบลายงๆบฤาบะกาบเติบฉองยะบาถาม

|  | $2015$ <br> ริย | $2014$ <br> รับ |
| :---: | :---: | :---: |
| รับฐิบ |  |  |
| เวิบฐ์ด และ ยอถเขู๊อกับขะบขถจบขๆๆ | 142.640 .300 .590 | 209.068.476.742 |
| เจิบผาฆาขับขะบจถาบอิ่บ | 23.743.546.574 | 27.987.550.000 |
|  | 194.340 .581 .523 | 81.233 .241 .150 |
| เจ็บแธตๆมละบృขขๆบ ฐำจับเจิบใข้รู้ยูอ |  |  |
| และ เค็บล่อวยู้าใข้ลูกถ้า | (995.420.074) | (406.165.470) |
| ๕ัขสิบถ์ขกั่มิติอติบ | 13.693.098.735 | 16.274.806.141 |
| ฐับฐิบข่ญิต์อติบ | 4.815.364.461 | 5.771 .855 .229 |
| ๕ับสิบภิ่บง | 3.761.829.351 | 4.139.742.717 |
| จอมยอดะับฐ์บ | 381.999.301.160 | 344.069.506.509 |
| ขึํามับ เละ ขึบ |  |  |
| ขึ้สบบ |  |  |
| เอ็บผๆฆจๆฆจููาถ้า | 36.381 .901 .236 | 8.114.729.540 |
| จำบอบเคิบจขฆบ์ลิสัดแม่ | 46.471.620.816 | 37.841 .811 .854 |
| ขทิ้สิบอิบต | 1.321.416.956 | 3.885.608.589 |
| ลอบยอถข์้สมม | 84.174.939.008 | 49.842.149.983 |
| ขึบ |  |  |
| ขึบจ์อขะบృบ | 301.500.000.000 | 301,500,000,000 |
| உ๑ถดุบ | (3.675.637.848) | (7.272.643.474) |
| จอมยอถย็บ | 297.824.362.152 | 294.227.356.526 |
| จอบยยถข้บับ แจะ ขึบ | 381.999.301.160 | 344.069.506.509 |


|  |  |  |
| :---: | :---: | :---: |
| ใขลๆยๆๆบผิบไถ้ธัข |  |  |
| ใมอับยิ 31 ขับอๆ 2015 |  |  |
|  | 2015 | 2014 |
|  | ภิบ | ภูบ |
| ลขยธับดอทเบ้ย และ ลขยธับกั่ถ้กยถึวับ | 13.688.525.300 | 1.783.637.327 |
| ลขยจ่ายถอขเบ้ย และ ลขยจ่ายขักถ้ายถึกับ | (383.034.173) | (76.393.884) |
| จายธับถองเข้ย และ ลายธับขิ่ถ้ายถึถับสุถย์ | 13.305.491.127 | 1.707.243.443 |
| ถ่าเนิ่อมมูบถ่าะองเคิบใข้รู้ย์อ | (591.828.444) | (406.165.470) |
| ลายธับถองเข้ยสุดยิ\%్สังจากขังถ่าเฉู่อมมูบถ่า | 12.713.662.683 | 1.301.077.973 |
| ลายธับถ่าขำบูป และ ถ่าบายขัข | 1.606 .604 .306 | 937.075 .243 |
| ลขยจ่ายถ่าขํบบม และ ถ่ามายขుๆ | (145.132.981) | (38.764.165) |
| จงยธับถ่าขำมบม และ ถ่าบขยขขうสุดถ์ | 1.461.471.325 | 898.311 .078 |
|  | 1.952.732.222 | (242.240.988) |
| เอิบเด็บบ และ ลขยจ่ายอิ่บๆสำลัขขะบักปาบ | (5.126.635.873) | (4.232.806.911) |
| ลขยจ่ายบ์ลิขาบ | (3.745.431.065) | (3.225.500.238) |
| ถ่าฑู้ยยูับบ | (3.658.793.667) | (1.771.484.388) |
| จอมจายจาย | (10.578.128.383) | (9.472.032.525) |
| รําไล-ฉาลขึบท่อบจาภจบ | 3.597 .005 .626 | (7.272.643.474) |
| ลขยธับจๆภอบลขยจ่าย | - | - |
| รำไล-ฉาถขึบสุถขึขายใบปิ | 3.597.005.626 | (7.272.643.474) |

ในลายปาบทามะปขบเจิบะปปขะบาถจบ
 ใมอับยิ 31 ขับอๆ 2015

|  | ขึบจ์ถยะบบบ | 2าถขึบฐะจీป | ลอม |
| :---: | :---: | :---: | :---: |
|  | กับ | ภิบ | กับ |
| ยอลเขึ๊อใบอับฑึ 31 ขึคซะขๆ 2015 |  |  |  |
| ขึบจ์ถขะบృม | 301.500 .000 .000 | - | 301.500.000.000 |
| ฉาถย๊มสุดย๊ขายใบปิ | - | (7.272.643.474) | (7.272.643.474) |
| ใบอับฑ์ 31 ขับอๆ 2014 | $\underline{\underline{301.500 .000 .000 ~}}$ | (7.272.643.474) | $\underline{\text { 294.227.356.526 }}$ |
| ขําไลสำลับปิ, สุถยา | - | 3.597.005.626 | 3.597.005.626 |
| ใบอับฑิ 31 ขับอๆ 2015 | 301.500.000.000 | (3.675.637.848) | 297.824.362.152 |

ใขจายงๆบฤๆมะๆๆมเว็มฉจจขะบๆถๆม

## ใบลๆยๆๆบภะแสเข็บส์๐

ใมอับยิ 31 ขับอา 2015

|  | 2015 | 2014 |
| :---: | :---: | :---: |
|  | กิบ | กิบ |
| フิถจะรำภาบบำเบิบบาบ |  |  |
| รำไล－ฐๆดขึบร่อมจคภอบ | 3．597．005．626 | （7．272．643．474） |
| มขบถัดสเร้ฐําจัข |  |  |
| ขังถ่าเฉิ่อมเอิบใข้รู้ย๊ม | 591.828 .444 | 406.165 .470 |
| ขักถ่งขั้ยข้กบ และ ถ่าเุ่อม | 3.658 .793 .667 | 1．771．484．388 |
|  |  |  |
| ต่าอปะเขด สุดข์ | （1．952．732．222） | 242.240 .988 |
| ลายธับดองเข้ย และ ลงยธับชั่ถ้ายถึフับ | （13．688．525．300） | （1．783．637．327） |
| ลขยจ่ายดบทเข้ย และ ลขยจ่ายชิ่ถ้ายถึフับ | 383．034．173 | 76.393 .884 |
| ภะแสเข็บสิถจงภรำไลจาภภทบบถำเบิบองบ |  |  |
|  <br>  | （7．410．595．613） | （6．559．996．070） |
| ละบృขภาบวับขะบาถาบ ซ．ป．ป ลจอ <br>  | 132.396 .411 .879 | （193．872．653．458） |
| โวิบล่องขขกใข้ลููถ้า | （113．107．340．373） | （81．233．241．150） |
| ภจบเขิ่มฉ్้ับจงปฉับสิบอิ่บๆ | （207．196．909） | （3．883．155．580） |
|  | 28．267．171．696 | 8．114．729．540 |
| ยอดเขิ่ ${ }^{\text {²\％}}$ จจายบ์ลิสัดแม่ | 11．478．755．200 | 13．812．943．861 |
|  | （2．608．961．417） | 3．850．743．689 |
| คองเข้ยธับ | 13．110．104．105 | 1．563．782．708 |
| คอรเบ้ยจ่าย | （287．179．854） | （41．528．983） |
| เอิบธิถสุถข์ ขั่ใน้ใมภิลจะรำภขบลำเบิบขๆม | 61．631．168．174 | （258．248．375．445） |
| ग็ถจะร์ําภขบล์งขึบ |  |  |
|  | － | （11．000．000） |
|  | （426．883．281） | － |
|  | （426．883．281） | （11．000．000） |

## ภิถจะภำยาๆๆภามเวิบ

| ภาบเบิมยึบ | - | 301.500 .000 .000 |
| :---: | :---: | :---: |
|  |  | 301.500.000.000 |

ภาบเขิ่มฉั้บสุเย๊ะปๆเจิบสิด และ ขจบยృย เข่ากอิบส์ด
เจิบสิถ และ ทาบขృยเเข่่าเจิบสิ๐, ติ้บป์

เป็บส์ถ ณละ ลายภามยృขเขิ่าเว็บจิก, ใบตอบ ข้าย
104.907.605.585 43.183.373.284

## ลั่มูบยิ่อไย

| \％ิอิธาขาะフ๊ด | ขะบาถาบ จาเธัฐบิ ลขอ จำวัด |
| :---: | :---: |
| ปะเขถะองยุละก็ด | ถำเบิบขุละภิกภาบขะบคถาบ ขายใต้ละขัคขะบขภๆบ เละยี 36 ะจอขะบาถาบบข่า สปข ลขอ． <br> －เจิบผๆๆ <br> －เจิบใข้าู้ยึม <br> －ขุละプําเวิบตๆต่าปปะ เขด <br>  |
| ถำบักบาบใขย่ | ข่อย． 01 ，เธ๊จบเลภขก． 008 ，ฤะขิบไรสอมขิมอิขาข， ข้ามโขบไฉ，เึองไ々เสถฤๆ，มะถอบยูอขอృอจับ，สปป ลขอ |
| เลภละขัถอิสขขะรึก | 01－000194704515 |
| เจับไฉ | https：／／www．rhbgroup com／laos |
| โขละสับ | ＋856（21） 455116 |
| โขละฐาม | ＋856（21） 455112 |
| ขึบจิถขะบูบ | 301.500 .000 .000 ภับ |

## อัําธิงโคย

## ผู้กอถఐบขบับริ

บลิสัเขธงายส์อ์เติเธิ้าส์ทุ่บเปั้ ลาอจำวัด

มะถงบขลอออృดจับ，สปป ลขอ
โขละสับ ：＋856（21） 222 718－9
โขละสขบ ：＋856（21） 222723
เอับไฉ ：www．pwc．com／la

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ข้ด7
```


## รุ่มยุละフึถยะบาถจบ จาเธัสย์ :




 ขังขขงษึิ้มตๆเอับองร.


 ถั่งบิ้:

- ๆขบน์ลิโคบขะบาถคบสำลั้ลูภถ้าลายย่อย





- ทาบข์ลิกามดังบขะรับไข



## ขะบาถาม จาเธัสยิ จาอจำภัด


ใบ ฐ ปข ลขอ.


 ขะบจถาบแย่่ง สขป ลขอ ("ยขล") และ ใขจะบุยคถถำเมิบยุละวิด เลภยิ $213 /$ จขอ ลิงอับยิ 30 พึถสะขค 2014.
 ม่อฉ้องใบ สนป ลขอ.


 (ปี 2014: 301.500 .000 .000 ภิป).

## ผะลึกตะขับ และ ทๆบบ์ลึกาบะจรยะบาถๆบ






 มะถอบยลอขอృอจับ.

[^0]- ขับฉิโจิบผขาภภะ สสลงยอับ
- ขับลิเจิบฝคๆปะยัก
- ขับદิเติบผคกมิภำบิล

- สิบเลื่งเพิ่งขิ่ยู่ยคไส
- สิบเมิ่งเบิกเริมบับฉี
- เริบมู้เเขขมีภำขบิด
- สินเฉ่̊งยูมอృม


## ขับฉิเซิบฝจภภะสสลายอับ


 เริบฉองข่าขบไล้ และ ไล้ธับขะโขยดถั่งตั่ไปมิ้:

- ข์ลิกากบองภยิ้มแนั้ก
- ขลิกาบ ATM ตะขู๊ด 24 ริ่วโนข
- ขัด ATM




## ยัมฉิเโิบผาภยยยัล






- ขลำภาม ATM ตะขูขอ 24 ริ่อโมข
- บัด ATM




## ยัมฉิเริบผครมิทำบิล


 ปะโขยดเข้่ากั้:


- ไลยะผคๆเลิ่มแต่ 1 เถ็อบมั้บไป
- ผๆๆปะจำไลยะสั้บ และ ไลยะยๆอ
- มิาาบต่ำจายุเคิบผคาสขบอัด๓ะโบมัด



## ทๆบโฐบเขิบ และ クจบแลภยู่อเบิบตาต่จอยะเขาด


 ปะโขยดเขิ่าวบิ้:

- ขาๆเล็องสำลับฐะภุบเวิบตาต่าขปะเขกยิ่ใฉ้เปับส่อบใขย่
- ถ่าขำขบม และ ถ่าขลำขมขั่เขมาะสโม


 ปะโขยดเขิ่ากมิ้:
- ข่ํํถ่าขำขบม



## พิบเนิ่อเขิ่อยิ่ยู่ยาไส


 เขิ่างบิ้:

- ใข้อิๆเจิบสูปสุดเทิอ $70 \%$ ฉจอมูบถ่าเธ๊งบ
- ไลยะเอลขๆาบรู้สูงสุดเทิง 20 ย
- อัดตคถองเข้ยยั่ยข้คถొอดูดใจ


## สิบเฉึ่จเยิทเกิบขับ๕ิ




 ขุละภ๊ดฉปอข่าบ.


## เว็บรู้แขขมิรำบิด





- ไลยะเอลขฉำจะเๆิบถึบขิ่ขับได้สูงสุดเทิง 10 ยู



## สึบเนิ่อขูมบอบ





 ขุละภึคะรอข่าบ.


## ฐะยขๆยโดยลอม และ ๆจบแุ่งะับใบเฮถฤะริด




 ฐๆมจถถอบถุมได้.












 เฉล Basel II.


## มะโยยายภาบบ์ลิขาๆบถอๆมส่วขขาๆๆถัจบทๆบเขิบ







## 1. ถอๆมสู่าดังมสิบเนิ่อ











## 2. ถอๆมฐู่อถัจบตะยาจาด





 ต่าอปะเขด.

## 







 ฉ๖อขะบาถาบ ใบมูบถ่าตๆมขับฉ్, จัดปะเขดโดยสะรุบเค็บ ริบ, สะขะลัดเจิบโดลๆ (USD) และ ปะเขคไขขๆด (THB) ใบ อับขึ่ 31 ขับอๆ.

## 4. ถอามส่่ปจจาราฮัถตๆดฮาเข้ย








 ฉอบเฉดใมาามเถิอบไขออัดตๆดอรเข้ยฑั่สำถับ.

## 5. ถอๆมฐู่าขาๆถัๆมสะขๆขถ่อๆ










## 

## 

## สะมๆโ్షొクสะขาข์ล๊ยาๆบ

 ปะภจบถ้อยขับคจข่ามถั่งติ่ไปมิ้：

| ఎ／ด | ลขย๕゙\％ | ตำแขบ่า |
| :---: | :---: | :---: |
| 1 | Haji Khairuddin Ahmad | ปะขๆบสะขๆ＜్ริๆสะขๆข์ลิขาๆ |
| 2 | Mr Foo San Kan |  |
| 3 | Mr Chulapong Yukate | สะมワ¢్మిวสะขๆบลิขาข |
| 4 | Mr Lim Loong Seng |  |
| 5 | $\mathrm{Mr} \cup$ Chen Hock |  |



## ขามัๆฑิธับผึดฉจขฑาลัง









 และ ถัดขับาิมละยุดเขิ่อใข้บัมลุตามเปิ้กขามายฑิ่อๆๆ ใอ้．

## 






1）ตับฉะยายのย และ จัดตั้ดปะติบัดาาจปปะฉุมผู้ฤิธุ้ั





 ถุ้มถงๆถอคมสృ่อะปปสะขขขลำคบ

 ผู้อำบอยภจบใขย่


## クๆบจัถยาปปยะ\&ุม และ มะติติรลิๆ



 สะขคข์ลิขางมขับขมీด

## 

 ลจอจำวัด ปะาอบถ้อย 3 ข่าบถั่งต่ไปนิ้:

| จ/ด | ลขย¢ | ตำแขม่า |
| :---: | :---: | :---: |
| 1 | Mr Foo San Kan | ขะยาบ |
| 2 | Mr Chulapong Yukate | สะมคโ్న |
| 3 | Mr Lim Loong Seng | สะบคริท |



## ขาบัายี่ธัขผิถฉอขขเลัง





 ขับฝิขคยใบ.








 ไลยะเอลขยิ่วำขบิด.
 เอิบใข้สจขาจละบะธับฉงข, ท้าจำเปับ.











 ขลับแศบมาขบาอถสงข.



 ได้ย่ดดมิปะสิดขิขคบ.
 ขๆยใบ.
 ขอบภาบะะลจจองทต่าปๆ


 ถอๆมจำเปับ.



 เปับผู้าอคสอบ.






 ใบ.
 และ ฉั้ำำบ์ด.


 ถะบะรำมะะาขบต่าปๆ.


## ถะบะรำมมยราบรอลสจบขับร्นิขายใบ





 ทาบทอถยอถสงขจาราบองได้.

 ริด.
 ติภลิขะปงสะขคบ์ลำขบ.
 ๕้อง และ ผู้งอถสรบบับฉินขยบขา.
 องบราบรอลสรบ.
 ตามขั่ติบเขับอ่ามิถอามจำเปับ.

 ข์ลิขๆบ.




## クๆบจักクอปยะรุม และ มะติติกลิด

ท) ย่าๆขาม้อย 4 ถั้งติ่ปิ ขลึ ขลายาอ่ามั้บทัขมิถอๆมจำเปับ













## 

 ลขอจำวัด ปะบาขด้อย 3 ข่าบถั่งต่ไปบั้:

| จ/ด | ลขยร | ตำแยาม่า |
| :---: | :---: | :---: |
| 1 | Mr Chulapong Yukate | ปะยาม |
| 2 | Mr Foo San Kan | สะบคโิก |
| 3 | Tuan Haji Khairudding Ahmad | สะบคโึก |



## ขามัจฑิ่ธันผึถะอขขาลัต

ยุดขะสาคต่่วับถอกมสู่า

 ยุถยะฐๆถยาๆถัขบถอๆมสృ่า.








## ลิตกอบลุ๊บถษรถองบสู่ง









 ฐจมคด, สะยขบแอดล้งม และ ฉะบอบทาบต่าปๆ ท้าจำเปับ.

## 

 ถอปถอๆมฐృ่อมิสิด และ ขบ้ายั่ถั่อบิ้:


 ละบృบขามสิบเนั่ง และ ถอจมสృอตต่าวๆ.
 ขจบสิบเนิ่อ และ ถอๆมสู่ๆต่าดๆ.





## 

 รับอ่ๆอับใดขลจยยอ่า.


 ไถ้ธับแต่อตั้ขจงรสำบังจาบใขย่.

## ถะบะรำมะยาบถุ้มถองข์ลิยางบ

 จำรัด ปะทอบถ้อย 3 ข่ามดั่งต่ไปมั้:

| จ/ด | จาย๕ | ตำแยบ่ว |
| :---: | :---: | :---: |
| 1 | Haji Khairudding Ahmad | ขะยาข |
| 2 | Mr Chulapong Yukate | สะม๑โ్นึก |
| 3 | Mr U Chen Hock | สะมกริก |

ชิอยทั้ข่อๆเละด Mr Azman Shah Md Yaman

## ขาบัจขั่ธัยผิถุะยขาลัร

 ผิถฉอบขาลัาแม่บมิอั่ดบั้:
 สะขคบ์ลิยาบ และ ผู้จัดทาบบจาจุโสใบถะบะบลำขบ
 บอยรามใขย่ และ ผู้จัดมาบจๆอุโส.


 ขのอยิวฉาย.





 ผู้อัจบอยภาม และ ผู้จัดภาบขๆอุโส.

 ถอกมธับผิถฉจบ.

 गาบขัดขะบคล่าสุดยู่สะเขามิ.
 สะละต่ำวับผู้บำขกขบอิดสะละ.


 อิอภาบจัดตั้อ๕จอขะบาถคบจาเธัสยิ ลขอ.


 (Executive and Non-Executive Directors).


## โถงธ่จๆๆาบลายๆๆบ



 ต้องไถ้ถุ้มถงงโดยลอมรับขับดครุ่มยุละริด
 ธับผิถฉงบขลังาแม่มมิดั่งบั้:





 ขำ, อิไสขัด, เป์คขามๆย และ ยุถขะสๆด.

 ขลายจิบเทิบไข.

 ขขข 21







 ราบจักตั้งฉจอยะบบาถาม จาเธัสย์ ลขอ.


## 




2. ถัดเลิจงเข้คขมงยทั่จะเปับตู้อัำบอยภาม.
3. ถั้บถอัาเยบบราบถำเบิบวาบฉจงสะขาบ์ลิยาบบใบเต่ละย์.





## 

 ปะขๆม
 ชั้บรับอ่าจับใดขลคยภว่า.





## ถะมะผู้ย์ลิยาๆบ

 ด้อยบับดขข่ามถั่งต่ไปมิ้:

| จ.ด | ลขย岩 | ตำแขขบ่? |
| :---: | :---: | :---: |
| 1 | Mr. Danny Ling Chii Hian | ผู้อิจบบอยทาบใขาย่ |
| 2 | ข่าง บคอ จับเขัอ จับดคอิง |  |
| 3 | ข่าบ บขๆ ฐิมขคอับ ยุบยะฐิถ |  |
| 4 | ข่งบ รุถตะมะ ข์มยิดค |  |
| 5 | ข่าบ บจๆ สุขจขอบ สุอับบะอิง |  |
| 6 | ข่าบ ขุบยะเจด ขาอขลขอ |  |
| 7 | ข่งบ องบุข์อ สุถยออิง |  |
| 8 | ข่าบ อิละบิบ มะบิอับ |  |
| 9 | ข่าบ บคข ขอบปะสิง มึะัน | ธองผู้จัถงคบสาะา |

2. โถปช่ๆๆクาๆมจัดตั๊ๆขะบัมๆๆบ


## ส็ล และ ข้าขั่ ผู้ฐจับอยภามใขย่



 แต่งตั้ตถึบใฉม่ได้.
 ขลึธรงปะยาขมสะขขข์ลิขกม.

## 




 จัดตั้อปะติบัด.
 ขลิขกขบธับธปๆเปิค.





 ตจมภิคละบృบะจอขะบจถๆม.
 สจบขคยบจา.
 ขๆยใบ และ ผู้ทอดสจขขๆยบรร.


## クฮปเจฉๆยะบาถๆบ








 ม่อ่อขัมโดยภิํตต่งับผู้ติรั้บ.








## ลายทาบะรงยาๆส่อบขั่ท่ยูอะัจง












|  | $\begin{gathered} 2015 \\ \text { fiU } \end{gathered}$ | $\begin{array}{r} 2014 \\ \text { fil } \end{array}$ |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
| วับกิ่ 1 บักงบ | 403.300.000 |  |
|  | (50.634.211) |  |
|  | (3.514.131) |  |
|  | 349.184.658 | 403.300.000 |
|  |  |  |
| วับกิ์ 1 บักอบ | - |  |
| เร๊บนาทใก้รับใบละทท่ารป์ | 12.222.000.000 |  |
|  | 12.222.000.000 |  |
| ลายจ่ายกอฺเบ้ย | 11.684.150 |  |


|  | $\begin{array}{r} 2015 \\ \text { गิข } \end{array}$ | 2014 गิป |
| :---: | :---: | :---: |
|  <br>  |  |  |
| วับยิ 1 มัวภอบ | 37.841.811.854 | - |
|  | 1.293.585.396 | - |
| ลายจ่ายใบละขาว่าๆปิ | (2.036.830.196) | - |
| ทำไล จาภภาบદ̆ㄹำายเวิบตาต่างปะเขก | (2.848.946.238) | - |
| ใมจัมยิ 31 ขับจๆ (ยิกจะยิยายฐั้กิ 13) | 34.249.620.816 | 37.841.811.854 |
| ถ่าขำลุรััทสาละขิขโอบเร็บ Swift | 108.149 .056 | 28.162 .278 |
|  | 2015 | 2014 |
|  | กิบ | กิบ |
| ขยบขคาข จาเธัฐย์ - ไข |  |  |
| สากบี่าข์ก |  |  |
| อับข์ 1 มัตภงบ | 123.250 .000 | - |
| เริบฝาทโรบละขาว่าปิ | 44.1112 .941 | 123.250 .000 |
| ภำไล-2าถย็บจาภภาบรั้ลายเขิบตาต่างปะเขก | 1.252 .975 | - |
|  | 168.615 .916 | 123.250.000 |
|  | 2015 | 2014 |
|  | กิบ | ภิย |
|  |  |  |
| ¢ูบผาภจจาูจูフล้า |  |  |
| วับขึ 1 มัปูงบ | 278.762 .939 | - |
| เวิบฝากขั้ไถ้ธับละขว่าๆปิ | 680.416 .464 | 278.762 .939 |
| ทำไล-2าถยึบจาภภาบรั้ำขยเวิบตาต่างปะเขก | (2.923.940) | - |
| ใมธัมขิ 31 ขับอๆ | 956.255.463 | 278.762.939 |
| ลายจ่ายถองเข้ย | 21.515 .748 | 4.181 .444 |
|  | 5.006 .408 .141 | 2.949 .990 .928 |
| ผิบปะโขายถริบขไลยะยาว | - | 1.282.815.983 |

## ขๆจะผูตขับ และ ขึ้ํึมง






## 






 ต้องไล้ยะติบัด ถั่ดษั้:
 ย่ทยต่เญ่อๆ.




 ยะสิถยห้แกบ:








## 







วับยิ 30 ปึแท 2016

## ลขยๆๆมฉจปผูะทอดสจยอิลสะฆูะ






 ลายปาบทขบเจิบ.

## 







## 




 ผิเขข๑.









 ใบฐจบใข้ถำเขับใบฐจบรอคสจบถั้ๆบั้.

## ถำเขับ






## ขึ้บทาบภามบับรี และ ลั้จำวักภาบมำใุ้




 ขาลับจุดปะสิรริบ.



สะทุบา แย้บสะทุบ
ธุ้บส่อบข์ลิสัก

วบย์ 30 โบา 2016

## TOGETHER WE

 PROGRESS


## RHB LAOS

FACTS AT A GLANCE


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## The Company's Financial Statement

## STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2015

|  | $2015$ LAK | 2014 <br> LAK |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and balances with central bank | 142.640 .300 .590 | 209.068.476.742 |
| Deposits with other banks | 23.743 .546 .574 | 27.987.550.000 |
| Loans and advances to customers | 194.340.581.523 | 81.233.241.150 |
| General provision for loans and advances to customers | (995.420.074) | (406.165.470) |
| Property and equipment | 13.693 .098 .735 | 16.274.806.141 |
| Intangible assets | 4.815.364.461 | 5.771.855.229 |
| Other assets | 3.761.829.351 | 4.139.742.717 |
| TOTAL ASSETS | 381.999.301.160 | 344.069.506.509 |
| LIABILITIES AND EQUITY |  |  |
| LIABILITIES |  |  |
| Deposits from customers | 36.381 .901 .236 | 8.114.729.540 |
| Amount due to parent company | 46.471.620.816 | 37.841 .811 .854 |
| Other liabilities | 1.321.416.956 | 3.885.608.589 |
| TOTAL LIABILITIES | 84.174.939.008 | 49.842.149.983 |
| EQUITY |  |  |
| Paid-up capital | 301.500 .000 .000 | 301,500,000,000 |
| Deficit | (3.675.637.848) | (7.272.643.474) |
| TOTAL EQUITY | 297.824.362.152 | 294.227.356.526 |
| TOTAL EQUITY AND LIABILITIES | 381.999.301.160 | 344.069.506.509 |

## The Company's Financial Statement

## STATEMENT OF INCOME

 FOR THE YEAR ENDED 31 DECEMBER 2015|  | $\begin{aligned} & 2015 \\ & \text { LAK } \end{aligned}$ | $\begin{aligned} & 2014 \\ & \text { LAK } \end{aligned}$ |
| :---: | :---: | :---: |
| Interest and similar income | 13.688.525.300 | 1.783.637.327 |
| Interest and similar expense | (383.034.173) | (76.393.884) |
| NET INTEREST AND SIMILAR |  |  |
| INCOME | 13.305.491.127 | 1.707.243.443 |
| Loan impairment charges | (591.828.444) | (406.165.470) |
| NET INTEREST INCOME AFTER |  |  |
| LOAN IMPAIRMENT CHARGES | 12.713.662.683 | 1.301.077.973 |
| Fee and commission income | 1.606.604.306 | 937.075.243 |
| Fee and commission expense | (145.132.981) | (38.764.165) |
| NET FEE AND COMMISSION |  |  |
| INCOME | 1.461.471.325 | 898.311.078 |
| Foreign exchange gain/loss, net | 1.952.732.222 | (242.240.988) |
| Payroll and other staff costs | (5.126.635.873) | (4.232.806.911) |
| General and administrative expenses | (3.745.431.065) | (3.225.500.238) |
| Depreciation and amortisation charges | (3.658.793.667) | (1.771.484.388) |
| TOTAL EXPENSES | (10.578.128.383) | (9.472.032.525) |
| PROFIT/LOSS BEFORE TAX | 3.597.005.626 | (7.272.643.474) |
| Income tax expense | - | - |
| NET PROFIT/(LOSS) FOR THE YEAR/PERIOD | 3.597.005.626 | (7.272.643.474) |

## The Company's Financial Statement

## STATEMENT OF CHANGES IN EQUITY <br> FOR THE YEAR ENDED 31 DECEMBER 2015

|  | Paid-up capital LAK | $\begin{gathered} \text { Deficit } \\ \text { LAK } \end{gathered}$ | $\begin{aligned} & \text { Total } \\ & \text { LAK } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| As at 30 May 2014 (the incorporation date) |  | - |  |
| Initial registered capital | 301.500.000.000 | - | 301.500.000.000 |
| Net loss for the period | - | (7.272.643.474) | (7.272.643.474) |
| As at 31 December 2014 | 301.500 .000 .000 | (7.272.643.474) | 294.227.356.526 |
| Net profit for the year | - | 3.597.005.626 | 3.597.005.626 |
| As at 31 December 2015 | 301.500 .000 .000 | (3.675.637.848) | $\underline{297.824 .362 .152}$ |

The Company's Financial Statement

## STATEMENT OF CASH FLOWS <br> FOR THE YEAR ENDED 31 DECEMBER 2015

| $\begin{aligned} & 2015 \\ & \text { LAK } \end{aligned}$ | $\begin{aligned} & 2014 \\ & \text { LAK } \end{aligned}$ |
| :---: | :---: |
| 3.597.005.626 | (7.272.643.474) |
| 591.828 .444 | 406.165.470 |
| 3.658.793.667 | 1.771.484.388 |
| (1.952.732.222) | 242.240 .988 |
| (13.688.525.300) | (1.783.637.327) |
| 383.034 .173 | 76.393.884 |
| (7.410.595.612) | (6.559.996.070) |
| 132.396.411.879 | (193.872.653.458) |
| (113.107.340.373) | (81.233.241.150) |
| (207.196.909) | (3.883.155.580) |
| 28.267.171.696 | 8.114.729.540 |
| 11.478.755.200 | 13.812.943.861 |
| (2.608.961.417) | 3.850.743.689 |
| 13.110.104.105 | 1.563.782.708 |
| (287.179.854) | (41.528.983) |

Net cash generated from/ (used in) operating activities
61.631.168.175
(258.248.375.445)

## INVESTING ACTIVITIES

Purchases of property and equipment (i)
Purchases of intangible fixed assets (i)

Net cash used in investing activities

| - | (11.000.000) |
| :---: | :---: |
| (426.883.281) | - |
| (426.883.281) | (11.000.000) |
| - | 301.500 .000 .000 |
| - | 301.500.000.000 |
| 61.204.285.433 | 43.240.624.555 |
| 43.183.373.284 | - |
| 519.946.867 | (57.251.271) |
| 104.907.605.585 | 43.183.373.284 |


| General Information |  |
| :---: | :---: |
| Issuer | RHB Bank Lao Limited |
| Type of Business | The Company conducts banking business and is member No. 36 of The Bank of Lao PDR. <br> - Deposit <br> - Lending <br> - Foreign currency transaction <br> - Service between customers and other banking service |
| Headquarters | No.01, House No. 008, Kaysone Phomvihane Road, Phonxay Village, Saysettha District, Vientiane, Lao PDR. |
| Registration Number | 01-000194704515 |
| Homepage | https://www.rhbgroup.com/laos |
| Telephone | +856(21) 455116 |
| Facsimile | +856(21) 455112 |
| Registered Capital | LAK 301.500.000.000 |

## References

## Auditor

PricewaterhouseCoopers Lao Co., Ltd.
4th Floor, ANZ Commercial Building, 33 Lane Xang Avenue, P.O. Box 7003
Vientiane, Lao PDR
Telephone: +856 (21) 222 718-9
Facsimile: +856 (21) 222723
www.pwc.com/la

## RHB Banking Group

The RHB Banking Group has a proud history, having won many prestigious awards over the years since its establishment. It is Malaysia's fourth largest financial services group and enjoys a wide presence across the ASEAN region. The Group has aspirations to emerge as one of the top three financial services groups in the ASEAN region by 2020, as well as in the Asia Pacific region.

The Group's entire range of financial products and services are made available to its customers through its branches as well as via the Internet.

Our core businesses are streamlined into seven Strategic Business Groups (SBGs):
Group Retail Banking
Group Business \& Transaction Banking
Group Corporate and Investment Banking
Group Shariah Business
Group Treasury and Global Markets
Group Insurance
Group International Business

## RHB Bank Lao Limited

RHB Bank Lao Limited (the Bank) is a commercial bank incorporated and registered in Lao People's Democratic Republic (Lao P.D.R.).

The Bank is a limited company by $100 \%$ foreign investment under the laws of Lao P.D.R. The Bank operates its banking business under the Law on Commercial Bank, No. 03/NA, dated 26 December 2006 and regulations of Bank of Lao P.D.R (BOL). The Bank had received its Banking License No.10/BOL and Enterprise Registration Certificate No.213/ERA dated 30 May 2014.

The principal activities of the Bank are to provide comprehensive banking and related financial services in Lao P.D.R. The Company was established as a limited company on 30 April 2014 with capital registration of 301.5 Billion Kip.

## Products and Services

The Bank is established to conduct banking activities, which include mobilizing and receiving short, medium and long term deposit funds from various organizations and individuals; lending on a short, medium and long term basis to various organizations and individuals based on the nature and repayment ability of the borrowers; conducting foreign currency transactions; providing transaction services between customers; and other banking services as approved by the Bank of Lao PDR ("BOL"), through the Bank's head office and a branch in Vientiane Capital city.

The Bank offers a full range of retail and commercial banking products and services, including:

- RHB Current Account
- RHB Savings Account
- RHB Fixed Deposit
- RHB Remittance and Foreign Exchange
- RHB Housing Loan
- RHB Overdraft
- RHB Term Loan
- RHB Revolving Credit


## RHB Current Account

Our RHB Current Account is a powerful cash management tool as it can save your trips to the bank to pay those bills and expenses. Manage your finances and enjoy these benefits:

- Cheque book facility
- 24-hour ATM facility
- Free ATM Card
- Monthly statement for easy monitoring
- Choice of account in LAK, USD or THB


## RHB Savings Account

Our RHB Savings Account opens the way to save for your dream home, your car, your child's education or even for a computer. Grow your family's finances and enjoy these benefits:

- Manage your account easily with a Savings Passbook
- 24-hour ATM facility
- Free ATM Card
- Earn attractive interest rates - calculated daily, credited monthly
- Choice of account in LAK, USD or THB


## RHB Fixed Deposit

Our RHB Fixed Deposit, with attractive interest rates and choice of tenure, is an effective investment tool. Build your finances and enjoy these benefits:

- Earn attractive interest rates
- Tenure from 1 month onwards
- Short and long-term placements
- Auto renewal
- Choice of account in LAK, USD or THB


## RHB Remittance and Foreign Exchange

Our RHB Remittance can help you move your money within Lao PDR, around the world efficiently and securely. Transfer funds with ease and enjoy these benefits:

- Choice of major currencies
- Competitive fees and charges

RHB Money Exchange Service allows you to buy and sell currencies such as LAK/USD/THB to suit your needs at the best possible rates. Exchange your money with ease and enjoy these benefits:

- No fees
- Competitive exchange rates


## Housing Loan

Our RHB Housing Loan, with flexible options, is the key to quickly own your dream house. Get the home of your dreams and enjoy these benefits:

- Financing up to $70 \%$ of the property value
- Loan period up to 20 years
- Attractive interest rates


## RHB Overdraft

Our RHB Overdraft facility is designed to meet your financing needs. Expand your business and working capital, or build your business with us and enjoy these benefits:

- Meet short term financing gap that may arise from the business operating cycle
- Attractive interest rates


## RHB Term Loan

Our RHB Term Loan, with many value added features and flexible options, enables you to start a new business, expand your current business or provides a working capital. Build your business with us and enjoy these benefits:

- Flexible repayment period of up to 10 years
- Attractive interest rates


## RHB Revolving Credit

Our RHB Revolving Credit is a short term credit service designed to provide cash flow fast, and in time to make up for the periodic or seasonal fluctuations of your business. Suitable for businesses with fluctuating or seasonal incomes. Manage your business with us and enjoy these benefits:

- Meet short term financing gap that may arise from the business operating cycle
- Attractive interest rates


## Market and Competitive Conditions

In 2015, the main goals of the Lao government's monetary policy were to continue maintaining sound monetary stability, keep inflation at single-digit levels and less than the growth rate, ensure international reserves were sufficient to cover more than five months of imports, and to control money supply growth at a rate.

The Bank of the Lao PDR will continue to maintain exchange rate stability in accordance with market mechanisms under state management and maintain a difference between official and parallel exchange rates within a specified band. To meet these targets, the Bank of the Lao PDR will further implement a combined monetary policy framework, and continue to create favorable conditions, necessary rules and regulations. Besides its mandate to maintain price stability, the Bank of the Lao PDR has balanced its capacity in overseeing financial stability. The BOL aims to modernize banking supervision by initiating efforts to adopt of Basel II principles and the implementation of the anti-money laundering law which was promulgated early February 2015.

The banking sector continues to expand and credit growth remains strong as well as to promote the use of Lao KIP currency. The authorities have continued efforts to strengthen supervision and enforcement of prudential norms by strictly calling on commercial banks to cap their Lao KIP fixed deposit interest rate of 1 year term to be at the maximum of $6.13 \%$ per annum and at the same time required commercial banks to promote Lao KIP lending by offering the lending interest rate to be the cost of deposits over maximum 4\% spread while the introduction of Basel II is in progress. Currently, there are 37 banks in Laos.

## Risk Management Policies

The Bank's business involves taking on risks in a targeted manner and managing them professionally. The core functions of the Bank's risk management are to identify all key risks for the Bank, measure these risks, manage the risk positions and determine capital allocations. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

## 1. Credit Risk

Credit risk is the potential loss of revenue and principal in the form of specific provisions as a result of defaults by the borrowers or counterparties through its lending and investing activities. The primary exposure to credit risk arises through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of the assets on the statement of financial position. The lending activities are guided by the Bank's credit policy to ensure that the overall objectives in the area of lending are achieved i.e., that the loans portfolio is strong and healthy and credit risks are well diversified. The credit policy documents the lending policy, collateral policy and credit approval processes.

## 2. Market Risk

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates and foreign exchange rates.

## 3. Foreign currency exchange risk

Foreign currency exchange risk refers to the risk of adverse exchange rate movements on foreign currency exchange positions taken from time to time. The Bank maintains a policy of not exposing itself to large foreign exchange positions. Net opening position is being monitored on a daily basis to check how much of foreign currency position there is to reduce risk and comply with regulations. Any foreign currency exchange open positions are monitored against the operating requirements, predetermined position limits and stop-loss limits. Included in the table below are the Bank's financial instruments at carrying amounts, categorised by LAK, United States Dollar (USD) and Thailand Baht (THB) as at 31 December 2015.

## 4. Interest Rate Risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce losses in the event that unexpected movements arise. The potential reduction in net interest income from an unfavourable interest rate movement is monitored against the risk tolerance limits set. The Bank regularly monitors its interest rate risk to ensure that there are no undue exposures to significant interest rate movement.

## 5. Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives.

Such outflows would deplete available cash resources for client lending, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the statement of financial position and sales of assets, or potentially an inability to fulfill lending commitments. The risk that the Bank will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

## Board of Director and Organization Structure

## The Bank's Committees

(1) Board of Directors

As of 31 December 2015, the Board of Directors of RHB Bank Lao Limited consisted of five members as follows:

| No. | Member | Position |
| :---: | :--- | :--- |
| 1 | Haji Khairuddin Ahmad | Independent Non-Executive Chairman |
| 2 | Mr Foo San Kan | Independent Non-Executive Director |
| 3 | Mr Chulapong Yukate | Independent Non-Executive Director |
| 4 | Mr Lim Loong Seng | Non-Independent Non-Executive Director |
| 5 | Mr U Chen Hock | Non-Independent Non-Executive Director |
| The Company Secretary is Mr Azman Shah Md Yaman |  |  |

## Key Responsibilities

The Board is charged with leading and governing the Company in an effective, efficient and responsible manner. The Directors, collectively and individually, are aware of their responsibilities to shareholders/stakeholders and the manner in which the affairs of the Company are managed. They discharge their roles and duties with integrity, honesty and professionalism within the ambit of the law to serve the interest of the Company's shareholders and stakeholders, and ensure the Company adheres to the highest standards of corporate governance.
The Board assumes an active role and takes full responsibility for key strategy setting, business plans, financial objectives and major capital and operating budgets. While the Board scrutinises the frameworks and policies proposed by the Management, the Board also monitors the Management's performance in implementing the adopted strategies as well as provides direction and advice to ensure the achievement of the objectives.

## Right and Duty of the Board of Directors

The business of the Bank shall be managed by the Board of Directors who may exercise all such powers of the Bank, as are not required to be exercised by the Shareholder at the meeting of shareholders; but no resolution made at the meeting of the shareholders shall invalidate any prior act or decision of the Board of Directors which would have been valid if that resolution had not been made.

Without limiting the generality thereof, the Board of Directors has the following rights and duties:

1. To elaborate on and implement resolutions of the shareholders' meeting;
2. To report on the operations of the Bank at the shareholders' meeting;
3. To explain, answer [related questions ], and provide detailed information on the operations at the shareholders' meeting;
4. To be responsible for damage caused by their misconduct;
5. To recommend the division of profits into funds and the allocation of dividends at the shareholders' meeting for consideration;
6. To propose business plans at the shareholders meeting for consideration and approval;
7. To appoint the governance committee, internal audit committee and risk committee of the Board of Directors;
8. To appoint, transfer or remove the Country Head, (s) and Chief Financial Officer/Head, Finance Division and;
9. To appoint, transfer or remove the Deputy Country Head based on the recommendation of the Country Head;
10.To exercise such other rights and perform such other duties as provided in the charter of the Bank.

## Meetings \& Minutes

The Board shall meet at least once in every three (3) months, or more as and when/ required.
Subject to relevant laws and guidelines, the quorum of the meetings shall not be less than half of the total number of the Directors.

## Board Audit Committee

As of 31 December 2015, The Board Audit Committee of RHB Bank Lao Limited consisted of 3 members as follows:

| No. | Member | Position |
| :--- | :--- | :--- |
| 1 | Mr Foo San Kan | Chairman |
| 2 | Mr Chulapong Yukate | Member |
| 3 | Mr Lim Loong Seng | Member |
| The Company Secretary is Mr Azman Shah Md Yaman |  |  |

## Key Responsibilities

1. The Board Audit Committee ('the Committee') is directly accountable to Board and the Board will continue to be accountable for all matters relating to RHBBL. Whilst the Committee reports to the Board, all minutes are to be tabled to RHB Bank Berhad 's Board Audit Committee as part of group oversight requirements. Audit reports will also be given as and when required by RHB Bank Berhad's Board Audit Committee.
2. To ensure that the internal audit department is distinct and has the appropriate status within the overall organizational structure for the internal auditors to effectively accomplish their audit objectives.
3. To review the effectiveness of internal controls and risk management processes including the scope of the internal audit program and the appropriateness of the risk assessment methodology employed to determine the frequency and scope of audits.
4. To ensure that the reporting relationship of the internal audit staff do not impede the exercise of independent judgement by the internal auditors. In particular, the reports of internal auditors should be subject to the clearance of the managing director / Country Head or any executive directors.
5. To ensure that all findings and recommendations are resolved effectively and in a timely manner.
6. To make appropriate public disclosure of the terms of reference and the activities of the Committee in the entity's financial statements, if required.
7. To review quarterly results and year-end financial statements and to recommend the same to the Board for approval whilst ensuring that they are prepared in a timely and accurate manner complying with all applicable accounting and regulatory requirements and are promptly publish.
8. To review regularly the adequacy of provisions made and to recommend the same to the Boards for approval.
9. To review any related party transaction and conflict of interest situation that may arise, including any transaction, procedure or course of conduct that raises questions of management integrity.
10. To review with the external and internal auditors whether the employees of RHBBL have given them appropriate assistance in discharging their duties.
11. To review the adequacy of the scope, functions and resources of the internal audit function and that it has the necessary authority to carry out its works.
12. To review and approve the internal audit plan, audit charter and the budget for the audit plan.
13. To ensure that internal audit staff receives necessary training to perform audit work. There shall be a program of continuing education and training to enable the internal auditors to keep abreast of business trends and latest developments at both the institution and industry levels, as well as to enhance technical skills required to effectively support the audit function.
14. To appraise the performance of the head of internal audit and to review the appraisals of senior staff members of the internal audit function.
15. To approve any appointment or termination of the head of internal audit or senior staff members of the internal audit function and to review any resignations of internal audit staff members and provide resigning staff members an opportunity to submit reasons for resigning, where necessary.
16. To review with the external auditors, the nature and scope of their audit plan, their evaluation of the
system of internal controls and their management letter and discuss any matter that the external auditors may wish to raise in the absence of management, where necessary.
17. To recommend to the Board on the appointment and the annual reappointment of the external auditors and assessing their audit fees, after taking into consideration the independence and objectivity of the external auditors and the cost effectiveness of their audit.
18. To discuss and review with the external auditors any proposal from them to resign as auditors.
19. To investigate reasons for any request made by management to dismiss the external auditors, or any resignation by the external auditors. The results of the investigation shall be disclosed to the full Board together with the recommendations on proposed actions to be taken.
20. To review non-audit services rendered by the external auditors together with the related fees and thereafter approving or recommending the same to the Board for approval (whichever relevant), in accordance with the Group Policy on Non Audit Fees payable to the external auditors.
21. To review the co-ordination of audit activities between external and internal auditors.
22. To review inspection and examination reports issued by any regulatory authority and to ensure prompt and appropriate actions are taken in respect of any findings.
23. To review the minutes of meetings of management audit committees or other relevant committee (if any) within RHBBL to the extent permitted by the relevant regulatory authorities and be satisfied that all matters arising therefrom are being appropriately addressed by these management audit committees.
24. To perform any other functions as authorised by the Boards.

## Rights and Duties of Board Audit Committee

The Board Audit Committee shall at the minimum have the following rights and duties:

1. To establish appropriate accounting procedures and accounting controls for the Bank in accordance with regulations issued by the Bank of the Lao PDR;
2. To develop a plan and budget for the Bank's internal audit;
3. To monitor the implementation of accounting activities and, if it is deemed necessary, to employ an external audit;
4. To assess the quality of service of the external audit company, and the auditor's independence in relation to all relationships between the independent external auditor and the Bank;
5. To engage (external auditors), to determine the scope of the audit and to terminate the contract of the external auditors subject to the approval of the Board of Directors;
6. To discuss the annual audited financial statements and quarterly financial statements with relevant management and the independent external auditor;
7. To monitor the administrators' efforts to correct deficiencies described in an audit examination;
8. To obtain advice and assistance from outside legal, accounting and other advisors as it deems necessary;
9. To deliver opinions on the issues raised by the Board of Directors and administrators;
10. To inform the Board of Directors of its decisions on the matters described in items 1,2 and 3 , or on other necessary matters;
11. To summarize and evaluate its annual performance;
12. To meet at least once every two months or as determined by the Board of Directors; and
13. To exercise such other rights and performs such other duties as assigned by the Board of Directors and shareholders' meeting.

## Meetings \& Minutes

a) At least 4 times a year or whenever deemed necessary.
b) The committee may convene meetings at any place in Lao or other country
c) The committee is also allowed to carry out resolution by way of circulation
d) At least twice a year, the Committee shall meet with the external auditor or shareholders. without the present of the Management or any Executive Board members and upon the request of the external auditors, the Chairman shall convene a meeting to consider any matter which the external auditors believe should be brought to the attention of the respective Boards.
e) The quorum of the meetings shall be two third of the total members.
f) Resolutions, proposals and matters tabled for approvals at any meeting of the Committee shall be decided by majority of the members present; and
g) The Company Secretary shall act as Secretary of the Committee and shall be responsible for: i. Drawing up the agenda with the concurrence of the Chairman
ii. Writing and safe-keeping the minutes of meeting and submission to Board.

## (2) Board Risk Committee

As of 31 December 2015, The Board Risk Committee of RHB Bank Lao Limited consisted of 3 members as follows:

| No. | Mem ber | Position |
| :--- | :--- | :--- |
| 1 | Mr Chulapong Yukate | Chairman |
| 2 | Mr Foo San Kan | Member |
| 3 | Tuan Haji Khairuddin Ahmad | Member |
| The Company Secretary is Mr Azman Shah Md Yaman |  |  |

## Key Responsibilities

## Risk Strategy

1. To provide risk oversight and guidance to RHB Bank Lao (RHBBL)'s business operations through the support of an effective internal risk management framework and sound risk strategies.
2. To review and recommend, risk management policies and procedures, controls and systems of RHBBL in line with the approved risk management philosophy and strategy of RHBBL and RHB Group.
3. To ensure that RHBBL's business and operations are in line with RHBBL's and the overall RHB Group's risk strategy and profile
4. To deliberate and assess the nature and materiality of the risk exposures and its impact on RHBBL's capital and business.
5. Recommending New/Existing products with material variations in product features to the Board for approval.

## Risk Organization

1. To oversee the overall management of risks covering market risk management, asset and liability management, credit risk management, operational risk management and compliance with the relevant laws and regulations
2. To establish clear and independent reporting lines and responsibilities for the overall business activities and risk management and control functions.
3. To cultivate a proactive risk management and compliance culture within RHBBL, so that risk management processes are applied in the day-to-day business and activities.
4. To supervise the independent review of the RHBBL risk management infrastructure, capabilities, environment and processes where necessary.

## Rights and Duties of Board Risk Committee

To avoid or reduce risks that may occur to the Bank, the Board Risk Committee shall, at the minimum, have the following rights and duties:

1. To establish policies and procedures for identifying, monitoring and managing credit, market, country, operational and other risks in accordance with the regulations issued by the Bank of the Lao PDR, to monitor their implementation, and to report to the Board of Directors thereon;
2. To monitor and report on compliance with the laws and regulations applicable to credit and other risks, and to report to the Board of Directors thereon;
3. To deliver opinions on any matters submitted to it by the Board of Directors or that it wishes to address;
4. To meet at least once a month, or may be held at any time whenever necessary when convened by the Board of Directors;
5. To summarizes and evaluate its annual performance; and
6. To exercise such other rights and performs duties as assigned by the Board of Directors and Shareholders.

## Meetings \& Minutes

a) The quorum of the meetings shall be at least two (2) members or $50 \%$ of the total members, whichever is higher,
b) Resolutions, proposals and matters tabled for approvals at any meeting of the Committee shall be decided by majority of the members present; and
c) The Secretary shall be from the Group Company Secretary or an official from Group Secretariat Division.

## (3) Board Nominating \& Remuneration (Governance) Committee

As of 31 December 2015, The Board Nominating \& Remuneration (Governance) Committee
of RHB Bank Lao Limited consisted of 3 members as follows:

| No. | Mem ber | Position |
| :--- | :--- | :--- |
| 1 | Haji Khairuddin Ahmad | Chairman |
| 2 | Mr Chulapong Yukate | Member |
| 3 | Mr U Chen Hock | Member |
| The Company Secretary is Mr Azman Shah Md Yaman |  |  |

## Key Responsibilities

The terms of reference of the RHBBL's BNRC with regard to its nomination roles are as follows:-

1. To establish a documented procedure for the appointment of directors, board committee members and key senior management officers.
2. To establish and recommend for Board's approval, minimum requirements for directors and key senior management officers.
3. To establish and recommend for Board's approval, the optimal size and mix of skills to ensure efficient operation of the Committee.
4. To review on a periodic basis, the policy on boardroom and gender diversity.
5. To assess and recommend for Board's approval, new and reappointed nominees for directorship, board committee members and key senior management officers.
6. To establish and recommend for Board approval, the expectations on time commitment for the board members and protocols for accepting new directorships.
7. To establish and recommend for Board's approval, a mechanism for the formal assessment of the Board's performance as a whole, each Director and key senior management officers.
8. To review performance assessment results and recommend to the Board, the removal of any director or key senior management officer found to be ineffective, errant and negligent in the discharge or responsibilities.
9. To ensure directors and board committee members receive appropriate induction and continuous training programs for closure of skills gaps and keeping abreast with latest developments.
10. To establish and recommend for Board's approval, the criteria assess independence of independent directors.
11. To assess annually the independence of independent directors and that the directors and officers of RHBBL meet the identified independence criteria and are not disqualified under relevant regulations.
12. To review and recommend for Board's approval, any significant change in the organisation structure of the RHBBL.
13. Whenever key expatriates are employed, to ensure there is in place a process for the transfer of expertise and skills from the expatriates to the staff of RHBBL.
14. To recommend to the Board, a policy regarding the period of service for the Executive and NonExecutive Directors.
15. To perform any other functions as defined by the Board.

## Reporting Structure

The Board Nominating \& Remuneration (Governance) Committee ('the Committee") is directly accountable to Board and the Board will continue to be accountable for all matters relating to RHBBL. Whilst the committee reports to the Board, all minutes are to be tabled to RHB Capital Berhad's Board Nominating \& Remuneration Committee as part of group oversight requirements.

The terms of reference of the BNRC with regard to its remuneration roles are as follows:-

1. To ensure the establishment of formal and transparent procedures for developing Remuneration and HR policies, strategies and frameworks for directors, key senior management officers (which entails MD/Country Head and persons as may be determined by the Committee) and staff.
2. To recommend remuneration strategies, policies \& framework and specific remuneration packages for directors, board committee members and key senior management officers, which would be (where relevant):
a. Market competitive and in support of the Group's culture, vision, objectives and strategy;
b. Reflective of the responsibilities and commitment required;
c. Sufficient to attract and retain quality people but yet not excessive;
d. Performance driven with sufficient emphasis on long term development of RHBBL to avoid excessive short-term risk taking
The framework should cover all aspects of remuneration including directors' fees, salaries, allowances, bonuses, option and benefit -in-kind.
3. To ensure HR strategies, policies and frameworks are in place for all the building blocks of a quality HR management system (e.g succession planning, talent and leadership development training, etc) to support the RHBBL in achieving its objectives.
4. To review and assess the effectiveness of the GHR and/or HR Division in supporting the RHBBL.
5. To review and recommend for Board approval, any significant change in the organization structure of RHBBL.
6. To perform any other functions as defined by the Board.

## Regulatory Requirements: Law on Commercial Banks

The Board Nominating \& Remuneration (Governance) Committee shall, at the minimum, have the following rights and duties:

1. To select individuals qualified to become directors in accordance with established criteria; and to recommend (them) to the shareholders' meeting for consideration;
2. To select individuals qualified to become the Country Head, Deputy Country Head(s) and Chief Financial Officer/Head, Finance Division in accordance with established criteria; and to recommend (them) to the Board of Directors for appointment;
3. To study the annual action plan of the Board of Directors;
4. To define requirements and plans for the evaluation of the activities of the Board of Directors and administrators;
5. To meet at least once every six months, or may be held at any time whenever necessary( extraordinary meeting); when convened by the Board of Directors;
6. To summarize and evaluate its annual performance; and
7. To exercise such other rights and performs duties as assigned by the Board of Directors and Shareholders' Meeting.

## Meetings \& Minutes

a) The Committee shall preferably meet twice a year or whenever deemed necessary at the discretion of the Chairman
b) The quorum of the meetings shall be at least two (2) members or $50 \%$ of the total members, whichever is higher;
c) Resolutions, proposals and matters tabled for approvals at any meeting of the Committee shall be decided by majority of the members present; and The secretary shall be the Group Company Secretary or an official from Group Secretariat Division.
d) Minutes of each meeting shall be kept and distributed to all members. The minutes meeting shall be presented at the Board meeting by the Chairman.

## Management Team

As of 31 December 2015, the Management team of RHB Bank Limited consisted of the following :

| No. | Name | Position |
| :---: | :--- | :--- |
| 1 | Danny Ling Chii Hian | Country Head |
| 2 | Chanpheng Chandavong | Senior Manager, Head of Loans and Credit Administration |
| 3 | Somphavanh Bounyasith | Senior Manager, Head of Operations and Support |
| 4 | Outtama Phompida | Senior Manager, Head of Finance and Administration |
| 5 | Souphaphone Souannavong | Senior Manager, Head of Business Development and Marketing |
| 6 | Bounyared Luangraj | Head, Compliance and Risk Management |
| 7 | Anouphong Southivong | Head, Human Resource and Training |
| 8 | Vilaphonh Manivanh | Assistant Manager, Head of Information Technology |
| 9 | Phonepasong Mixab | Assistant Branch Manager |

(2) Organization Structure.

As of 31 December 2015, the staff's organization structure was as follows:


## Rights and Duties of Country Head

The Country Head is responsible for day-to-day operations of the Bank in accordance with the rights and duties defined in the internal regulations of the Bank.

The Country Head is appointed and may be removed by the Board of Directors, has a term of office of two years, and may be re-appointed.

The Country Head can be a member of the Board of Directors, but shall not be the Chairperson or a Deputy Chairperson of the Board of Directors.

The Country Head shall have the following rights and duties:

1. To act as the representative of, and to sign contracts and other official documents on behalf of the Bank;
2. To manage day-to-day operations of the Bank in accordance with the scope of his rights and duties defined in the internal regulations or as assigned by the Board of Directors;
3. To develop and propose, or to propose adjustment to, the annual business plan to the Board of Directors for consideration and approval, and then to implement such plan;
4. To recommend for appointment, transfer or removal of the Deputy Country Head (s) to the Board of Directors for approval;
5. To appoint, remove, recruit and deploy the employees of the Bank;
6. To provide data and information and to give explanation on particular issues of interests to the Board of Directors;
7. To develop and improve governance regulations and to propose [them] to the Board of Directors for consideration and approval;
8. To responsible to the Board of Directors for all operations of the Bank;
9. To recommend to the Board of Directors for consideration and approval, the establishment of branches and affiliates or investments in other businesses;
10. To determine the salary structure for, and to implement reward policies and sanctions towards the employees of the Bank, in accordance with regulations of the Bank;
11. To cooperate with, and to provide data, information and explanations, to the internal audit committee and external auditors;
12. To report on the operations of the Bank to the Board of Directors and its committees, and to provide explanation and necessary documents as required by concerned parties; and
13. To exercise other rights, and perform other duties as provided under the regulations.

## Company Secretary

The Board acknowledges and is satisfied with the performance and support rendered by the Company Secretary. In addition to acting as the custodian of the Company's statutory records, the Company Secretary serves and advises the Board on matters relating to the affairs of the Board and good corporate governance practices, ensure that Board meetings are appropriately convened and maintains an accurate and proper record of the proceedings and minutes of the meetings.

In promoting good corporate governance practices, the Company Secretary assists the Board and Senior Management in meeting regulatory requirements and best practices specifically pertaining to Board governance. This includes making proposals on transparency and mandatory/voluntary disclosure on governance issues which are relevant and materially important to the stakeholders.

The role of the Company Secretary also includes assisting the Chairman and Directors in conducting meetings and discharging their governance obligations and responsibilities as Directors of the Company. Additionally, the Company Secretary facilitates the communication of key decisions and policies between the Board, Board Committees and the Senior Management, updating the Board on the follow-up or implementation of decisions/recommendations.

In order to play an effective advisory role to the Board, the Company Secretary is kept abreast with the latest, industry developments and best practices in corporate governance

## Related Party Transactions and Commitment

The Bank is $100 \%$ owned by RHB Bank Berhad - Malaysia, which is the Bank's ultimate controlling party.

A few number of banking transactions were entered into with related parties in the normal course of business, which were mostly deposits. There were no loans issued to related parties.

Deposits to key management personnel are comprised of savings and fixed deposits, all of which are unsecured. Savings deposits are repayable on demand and carry interest rates of ranging from $1.85 \%$ to $2.25 \%$ per annum ( $2014: 1.85 \%$ to $2.25 \%$ ), depending on the currency. Fixed deposits carry an interest rates of ranging from $2.50 \%$ to $6.35 \%$ per annum ( $2014: 2.50 \%$ to $6.35 \%$ depending on the term and currency. Fixed deposits to key management personnel have terms of ranging from 1 to 12 months.

The volume of related-party transactions, outstanding balances, at the year-end, and relating expense and income for the year are as follows:

|  | $\begin{aligned} & 2015 \\ & \text { LAK } \end{aligned}$ | $\begin{aligned} & 2014 \\ & \text { LAK } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: |
| RHB Bank Berhad - Malaysia (Holding Bank) |  |  |
| (a) Term deposit |  |  |
| At 1 January | 403.300 .000 | - |
| Deposits transferred/(withdrawn) during the year/ period | (50.634.211) | 403.300 .000 |
| Foreign exchange gain/loss | (3.514.131) |  |
| As at 31 December (note 5) | 349.184.658 | 403.300.000 |
| (b) Fixed deposits |  |  |
| At 1 January | - |  |
| Deposits received during the year/period | 12.222.000.000 | - |
| As at 31 December (note 13) | 12.222.000.000 | - |
| Interest expense | 11.684.150 | - |
|  | 2015 | 2014 |
|  | LAK | LAK |
| RHB Bank Berhad-Malaysia (Holding Bank) |  |  |
| (c) Intercompany payable |  |  |
| At 1 January | 37.841.811.854 | - |
| Additional payables during the year/ period | 1.293.585.396 | 37.841.811.854 |
| Payments during the year/ period | (2.036.830.196) | - |
| Foreign exchange gain | (2.848.946.238) | - |
| As at 31 December (note 13) | 34.249.620.816 | 37.841.811.854 |
| Monthly swift payment | 108.149 .056 | 28.162.278 |


|  | $\begin{aligned} & 2015 \\ & \text { LAK } \end{aligned}$ | $2014$ |
| :---: | :---: | :---: |
| RHB Bank Thailand |  |  |
| Term deposits |  |  |
| At 1 January | 123.250.000 | - |
| Deposits transferred during the year/ period | 44.1112 .941 | 123.250 .000 |
| Foreign exchange gain/loss | 1.252 .975 | - |
| At 31 December (note 5) | 168.615.916 | 123.250.000 |
|  | 2015 | 2014 |
|  | LAK | LAK |
| Director and key management personnel |  |  |
| Deposits from customers |  |  |
| At 1 January | 278.762.939 | - |
| Deposits received during the year/ period | 680.416 .464 | 278.762 .939 |
| Foreign exchange gain/loss | (2.923.940) | - |
| As at 31 December | 956.255.463 | 278.762 .939 |
| Interest expense | 21.515 .748 | 4.181.444 |
| Salaries and other short-term employee benefits Other long-term benefits | 5.006.408.141 | 2.949.990.928 |

## COMMITMENTS

At 31 December 2015, the Bank had the contractual amounts of the Bank's off-financial position, financial instruments that commit it to extend credit to customers. Unutilised overdrafts are those credit limit provided to customers but have not yet been withdrawn as at 31 December 2015.
(a) Credit facilities

Unutilised overdraft

| 2015 | 2014 |
| :---: | :---: |
| LAK | LAK |
| 28.834.832.792 | 7.637.664.991 |

## Boand of Directors' Responsibility in Resp ect of the Financial Statement

The Boand of Directors (the BOD) of RHB Bank Lao Limited (the Bank) are responsible for ensuring that the financial statements are prepared, in all material respects, the financial position of the Bank as at 31 December 2015 and of its financial performance, statement of changes in equity and its cash flows for the year then ended in accordance with accounting policies of the Bank and the relevant Bank of the Lao People's Democratic Republic (Lao P.D.R.) (BOL) accounting regulations and notifications described in Note 2 to the financial statements. In preparing these financial statements, the BOD is required to:
i) adopt appropriate accounting policies which are supported by reasonable and prudent judgments and estimates and then apply them consistently;
ii) comply in accordance with accounting policies of the Bank and the relevant BOL accounting regulations and notifications described in Note 2 to the financial statements andensure that these have been, appropriately disclosed explained and quantified in the financial state ments;
iii) maintain adequate accounting records and an effective system of internal controls;
iv) prepare the financial statements on a going concern basis unless it is inappropriate to assume that the Bank will continue operations for the foreseeable future; and
v) effectively control and direct the Bank and be involved in all material decisions affecting the operations and performance of the Bank, and ascertain that such decisions have been properly reflected in the financial state ments.

The BOD confirms that the Bank has complied with the above requirements in preparing the financial statements for as at and for the year ended 31 December 2015.

## Statement by the Board of Directors on the Finan cial Statements

We do hereby state that the accompanying financial statements are prepared, in all material respects, the financial position of the Bank as at 31 December 2015 and its financial performance, statement of changes in equity and its cash flows for the year then ended and have been properly drawn up in accordance sith accounting policies of the Bank and the relevant BOL accounting regulations and notifications dess ribed in Note 2 to the financial statements.


Date: 30 March 2016

## Independent Auditor's Report to the Share holders and Board of Directors of RHB Bank Lao Limited

We have audited the accompanying financial statements of RHB Bank Lao Limited (the Bank) which comprise the statement of financial position as at 31 December 2015 and the statements of income, changes in equity and cash flows for the year ended 31 December 2015, and summary of significant accounting policies and other explanatory information. The financial statements have been prepared by management of the Bank in accordance with accounting policies of the Bank and the relevant Bank of the Lao People's Democratic Republic (Lao P.D.R) (BOL) accounting regulations and notifications described in Note 2 to the financial statements.

## Management's responsibility for the financial statements

Management is responsible for the preparation of these financial statements in accordance with accounting policies of the Bank and the relevant BOL accounting regulations and notifications described in Note 2 to the financial statements and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements of the Bank for year ended 31 December 2015 are prepared in accordance with accounting policies of the Bank and the relevant BOL accounting regulations and notifications as described in Note 2 to the financial statements.

## Basis of accounting and restriction of use

Without modifying our opinion, we draw attention to Note 2 to the financial statements, which describe the basis of accounting. The financial statements are prepared to provide information to the Bank and to assist the Bank to meet the financial reporting provisions under the Bank of Lao P.D.R. As a result, the financial statements may not be suitable for another purpose.

## For PricewaterhøuseGoopers (Lao) Co., Ltd.



30 March 2016


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[^0]:     ขลำขบลูงถ้าลายย่อย, เฉิ่วลอมมึ่:

