

**Analysts Presentation 9M 2024 Financial Results** 

Dato' Mohd Rashid Mohamad Group Managing Director/Group Chief Executive Officer RHB Banking Group 29 November 2024







- 2. 9M 2024 Financial Results
- 3. Summary

**Executive Summary** 

### 9M 2024: Financial Highlights

Total Income >RM6 bil +11.3% Y-o-Y NIM strengthened to 1.87% 1.98% with liability management

Net Profit RM2.3 bil CIR 46.0%; ROE 9.8%<sup>11</sup>

Loans Growth 4.8% (annualised)
CASA Ratio 28.0%

P&L

- Total income increased 11.3% from RM5.7 bil (9M 2023) to RM6.4 bil (9M 2024)
  - Net fund based income increased 5.2% from RM4.1 bil (9M 2023) to RM4.3 bil (9M 2024)
  - Non-fund based income increased 26.4% from RM1.6 bil (9M 2023) to RM2.1 bil (9M 2024)
  - NIM strengthened to 1.87% vs 1.82% in FY2023 (1.98% vs 1.93% in FY2023; inclusive of liability management initiative)
- CIR improved from 46.7% (Q2 2024) to 45.4% (Q3 2024)
- ECL trending downward Q-o-Q from RM145 mil (Q2 2024) to RM102 mil (Q3 2024)
  - Credit cost at 24 bps (9M 2024) vs 16 bps (FY2023). Excluding one-off ECL for Thailand (RM168 mil), credit cost at 16 bps (9M 2024)
- Net profit grew 2.9% from RM2.2 bil (9M 2023) to RM2.3 bil (9M 2024)
  - Excluding prior year's management overlay writeback  $^{N3}$ , normalised net profit grew 16.7%
- ROE of 9.8%<sup>№</sup> (9M 2024) vs 9.5% (FY2023)

# Assets & Liabilities

(YTD growth)

- Loans grew 3.6%<sup>N2</sup> (annualised: 4.8%<sup>N2</sup>) attributed mainly to growth in Group Community Banking and Commercial
- Securities portfolio grew 10.2%
- Deposits at RM238.3 bil. CASA ratio at 28.0% vs 27.9% in FY2023
- GIL ratio at  $1.75\%^{1/4}$  vs 1.74% in FY2023
- LLC at 70.6%; LLC with Regulatory Reserves improved to 106.4% vs 106.2% in FY2023

### **Capital**

Group CET1 ratio at 16.6% and TCR at 19.3% (16.7% and 19.4% respectively, in FY2023)

### **TWP24 Strategy: Key Highlights**

Be Everyone's Primary Bank

Prioritise Customer Experience

Drive Quality Growth

+5.4% Retail Loans
YTD Sep 2024

+6.6% Mortgage Loans YTD Sep 2024 +9.6% Auto Financing
YTD Sep 2024

+9.3% Reflex Customers
YTD Sep 2024 (to 181k)

**+29.1% Merchants** *YTD Sep 2024 (to 98k)* 

# Achieved strong digital channel penetration

- ~87% of transactions via digital channels
- Online mortgage origination of >40% YTD, via MyHome app

# Enhanced customers' digital experience

 Introduced new online security measures to prevent fraud, e.g. 12-hour cooling off period for high-risk fund transfers, and Secure Plus activation at RHB ATM for new mobile device activation

# Accelerated automation & system modernisation

- 48% of key processes have been automated (TWP24 target: ≥ 50%)
- 73% of our systems are modernised (TWP24 target: ≥ 65%)

# Achieved over RM34 bil in SFS

SFS: Sustainable Financial Services

 Achieved 70% of RM50 bil target by 2026

# 1st bank to partner with CGC for LCTF Portfolio Guarantee

CGC: Credit Guarantee Corporation Malaysia Berhad LCTF: Low Carbon Transition Facility

 RM100 mil commitment to support SMEs in adopting sustainable practices +3.8% Islamic Financing
YTD Sep 2024

+6.3%\* SG Loans

YTD Sep 2024
\*YTD growth in SGD

### 9M 2024 Achievements

9.8%

**Return on Equity (ROE)** FY2023: 9.5% | TWP24: 11.5%

Note: ROE for 9M 2024 of 9.8% is excluding final dividend

46.0%

**Cost-to-Income Ratio (CIR)** FY2023: 47.5% | TWP24: ≤ 44.5%

Top 2\*\*

Net Promoter Score (NPS)

FY2023: Top-2 | TWP24: Top-3

\*\*Note: based on results for 2023

KPI	Target FY2024	Actual 9M 2024
ROE	≥10.0%	9.8% <sup>N1</sup> ×
Loans Growth (annualised)	≥4.5%	4.8% <sup>N2</sup>
CASA Composition	≥28.0%	28.0%
Gross Impaired Loans Ratio	≤1.75%	1.75% <sup>N3</sup>
Cost-to-Income Ratio	≤47.5%	46.0%

N1 ROE for 9M 2024 of 9.8% = excluding final dividend



N2 9M 2024 annualised loans growth = 4.8% (normalised for YTD forex impact on translation of RM2.9 bil) 9M 2024 annualised loans growth = 3.1% (as reported)

N3 GIL Ratio = 1.75% (based on gross loans normalised for YTD forex impact on translation of RM2.9 bil) GIL Ratio = 1.77% (as reported)



# Record quarterly net profit of RM833 mil;

Q1 2024

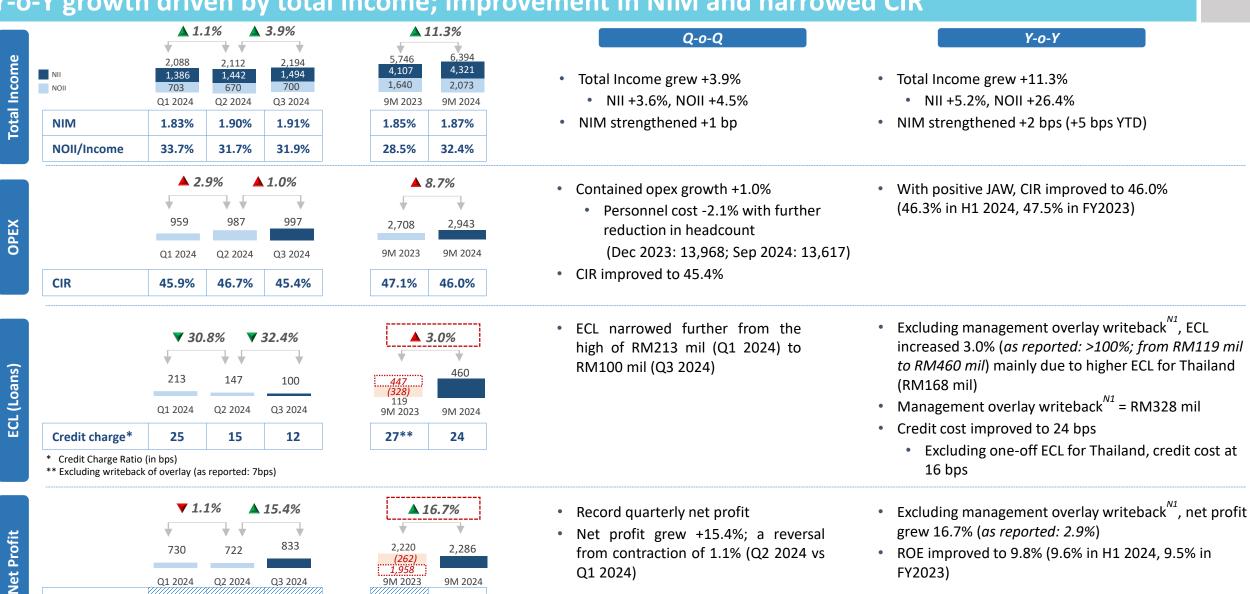
ROE

Note: Amounts in RM mil

Q2 2024

Q3 2024

### Y-o-Y growth driven by total income; improvement in NIM and narrowed CIR



Normalised for writeback of management overlay in 9M 2023 Writeback of management overlay

9M 2023

9M 2024 9.8%

> N1 9M 2023 management overlay writeback = RM345 mil (net of tax = RM262 mil) Loans = RM328 mil; Bonds = RM17 mil

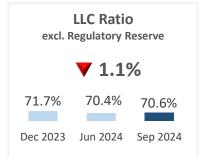
### Assets continue to grow whilst asset quality improved

#### **Financial Position Securities** Total Gross Portfolio **Assets** Loans **3.6% 2.8% 10.2%** 228 222 332 338 80 329 228 Jun 2024 Sep 2024 Dec 2023 Jun 2024 Sep 2024 Dec 2023 Jun 2024 Sep 2024 Dec 2023 Shareholders' Customer **CASA Deposits Equity 7** 1.1% **V** 2.4% **A** 2.8% 240 68 67 31 238 Dec 2023 Jun 2024 Sep 2024 Dec 2023 Jun 2024 Sep 2024 Dec 2023 Jun 2024 Sep 2024 Liquidity **CASA** Ratio **Coverage Ratio ▲** 0.1% **V** 53.4% 177.4% 139.6% 124.0% 28.0% Dec 2023 Jun 2024 Sep 2024 Dec 2023 Jun 2024 Sep 2024

### **Asset Quality**

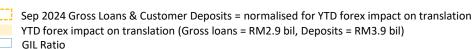








<sup>\*\*</sup> Growth & variance based on YTD



N1 YTD growth for Gross Loans & Customer Deposits (as reported) = 2.3% and -2.8%, respectively

<sup>\*</sup> Amounts in RM bil

N2 GIL Ratio = 1.75% (based on gross loans normalised for YTD forex impact on translation of RM2.9 bil) GIL Ratio = 1.77% (as reported)

## Best quarter on sustained income growth, disciplined cost management and lower ECL

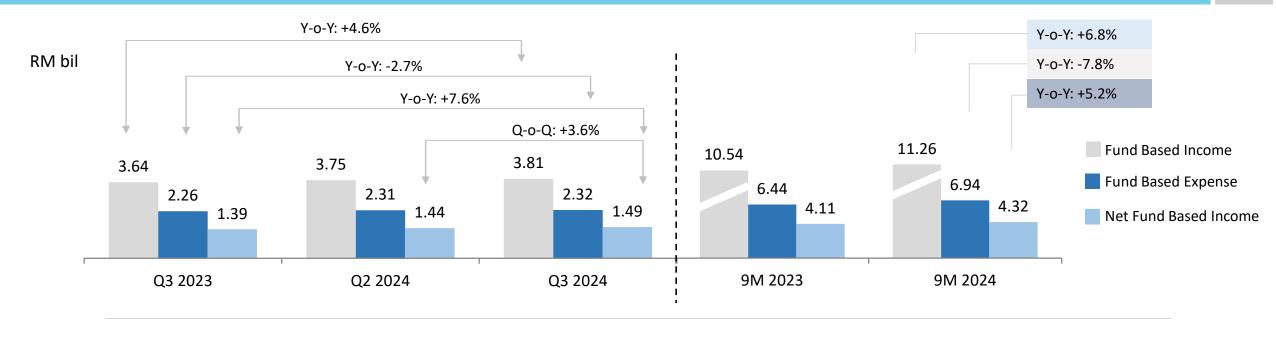
	RM mil	Q3 2023	Q2 2024	Q3 2024	Q-o-Q	Y-o-Y	9M 2023	9M 2024	Y-o-Y
	Net Fund Based Income	1,387.7	1,442.0	1,493.7	3.6%	7.6%	4,106.9	4,321.2	5.2%
	Non-Fund Based Income	571.5	670.0	700.4	4.5%	22.5%	1,639.5	2,073.1	26.4%
	Total Income	1,959.2	2,111.9	2,194.1	3.9%	12.0%	5,746.4	6,394.2	11.3%
	Operating Expenses	-908.4	-987.0	-996.7	-1.0%	-9.7%	-2,708.4	-2,942.8	-8.7%
چ	Operating Profit Before Allowances	1,050.8	1,125.0	1,197.4	6.4%	14.0%	3,038.0	3,451.4	13.6%
Reported	Allowance for Credit Losses on Financial Assets	-156.9	-145.0	-101.6	29.9%	35.2%	-71.4	-461.6	->100%
Rep	Share of results of associates	-14.6	-5.7	-7.4	-29.2%	49.0%	-19.0	-17.1	10.1%
	Profit Before Taxation	879.3	974.3	1,088.4	11.7%	23.8%	2,947.6	2,972.8	0.9%
	Net Profit	649.9	722.3	833.2	15.4%	28.2%	2,220.3	2,285.7	2.9%
	Earnings Per Share (sen)	15.2	16.7	19.1	14.4%	26.0%	52.0	52.9	1.6%
	Cost-to-Income Ratio	46.4%	46.7%	45.4%	1.3%	1.0%	47.1%	46.0%	1.1%
	ROE							9.8%	   
1 p									
alise	Profit Before Taxation	819.3	974.3	1,088.4	11.7%	32.8%	2,602.8	2,972.8	14.2%
Normalised <sup>1</sup>	Net Profit	604.3	722.3	833.2	15.4%	37.9%	1,958.3	2,285.7	16.7%

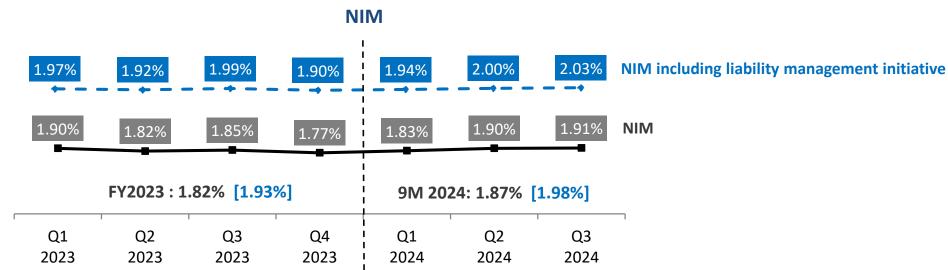


Note:

1 Normalised = excluding writeback of management overlay in Q3 2023 and 9M 2023

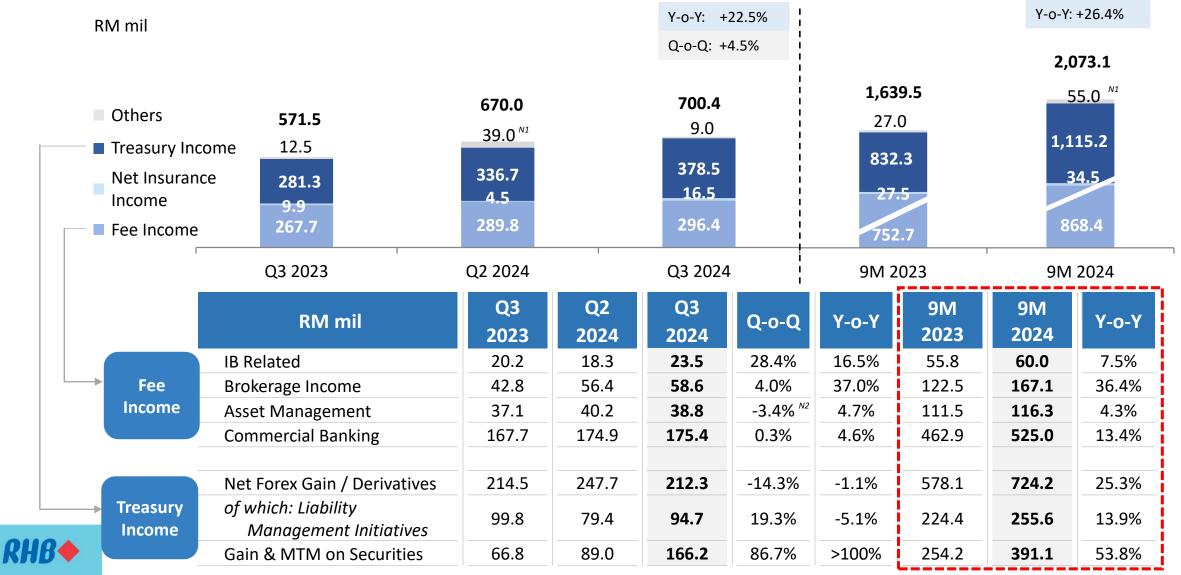
# NIM strengthened 5 bps YTD to 1.87%; FX swap uplifted NIM by 11 bps to 1.98% benefitting from liability management initiative







# Non-fund based income growth driven by higher fee income, net forex gain, and net trading and investment income



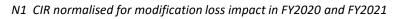
N1 Included in "Others" is gain on disposal of RHB Securities Vietnam Company Limited (RHBSVN) of RM33.6 mil N2 Lower Q-o-Q due to higher AM Fee by AM Singapore in Q2 2024

# Opex contained Q-o-Q; CIR improved to 46.0% YTD

RM mil	Q3 2023	Q2 2024	Q3 2024	Q-o-Q	Y-o-Y	9M 2023	9M 2024	Y-o-Y
Personnel Expenses	564.0	598.9	586.2	-2.1%	3.9%	1,648.4	1,762.4	6.9%
Establishment Expenses	208.4	239.8	248.5	3.6%	19.2%	642.4	725.2	12.9%
of which: IT Expenses	60.8	85.8	93.1	8.5%	53.1%	211.0	262.7	24.5%
Marketing Expenses	62.7	69.7	75.4	8.2%	20.3%	162.3	208.8	28.6%
Administration & General Expenses	73.3	78.5	86.6	10.3%	18.2%	255.2	246.5	-3.4%
Total	908.4	987.0	996.7	1.0%	9.7%	2,708.4	2,942.8	8.7%
CIR (%)	46.4	46.7	45.4			47.1	46.0	







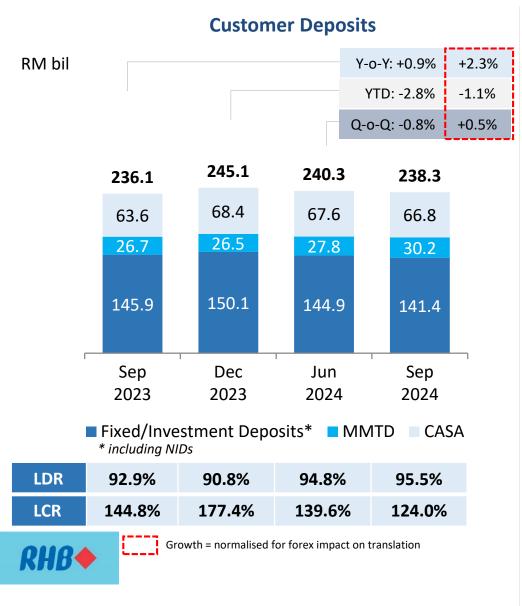


# Normalised for forex impact on translation of RM3 bil, loans continue to grow Q-o-Q; YTD loans growth led mainly by Group Community Banking and Commercial

RM bil	Sep	Dec	Jun	Sep	Q-o-Q	YTD	Y-o-Y
KIVI DII	2023	2023	2024	2024	<b>Q-0-Q</b>	שוז	1-0-1
GROUP COMMUNITY BANKING	138.5	140.8	144.8	147.4	1.8%	4.7%	6.4%
Retail	111.1	113.3	117.0	119.5	2.1%	5.4%	7.5%
Mortgage	79.8	81.5	84.9	86.9	2.3%	6.6%	8.9%
Commercial Property Financing	4.1	4.0	3.9	3.9	-1.4%	-4.5%	-5.5%
ASB Financing	6.1	6.1	5.6	5.7	0.2%	-7.5%	-8.0%
Auto Financing	10.5	10.8	11.5	11.8	2.7%	9.6%	12.1%
Unsecured Business	10.1	10.4	10.5	10.8	2.8%	4.0%	6.8%
Others	0.5	0.5	0.5	0.5	-1.0%	-3.1%	-4.5%
SME	27.4	27.5	27.8	27.9	0.3%	1.4%	2.0%
GROUP WHOLESALE BANKING	47.9	48.8	47.8	48.6	1.7%	-0.4%	1.4%
Corporate	40.2	40.9	39.1	39.5	1.1%	-3.4%	-1.8%
Commercial	7.7	7.9	8.7	9.1	4.6%	15.2%	17.7%
TOTAL RHB DOMESTIC	186.5	189.6	192.6	196.0	1.8%	3.4%	5.1%
OVERSEAS OPERATIONS	32.9	32.8	35.3	31.5	-10.8%	-3.8%	- <b>4.3%</b>
Singapore	27.0	27.1	29.9	26.7	-10.8%	-1.6%	-1.0%
Others	6.0	5.6	5.4	4.8	-10.8%	-14.3%	-19.1%
TOTAL RHB GROUP	219.4	222.4	227.9	227.5	-0.2%	2.3%	3.7%
TOTAL RHB GROUP – normalised for Forex					1.2%	3.6%	4.9%



## Optimise FD to rebalance deposits portfolio



### **CASA by Segment**

RM bil	Sep 2023	Dec 2023	Jun 2024	Sep 2024	Q-o-Q	YTD	Y-o-Y
GROUP COMMUNITY BANKING	39.1	39.9	40.9	40.7	-0.4%	2.1%	4.1%
Retail	21.1	20.9	22.1	21.7	-1.9%	3.6%	2.6%
SME	17.9	18.9	18.7	19.0	1.4%	0.3%	5.9%
GROUP WHOLESALE BANKING	16.1	20.3	18.5	18.6	0.4%	-8.7%	15.1%
Corporate	14.5	18.6	16.9	16.7	-1.1%	-10.2%	15.2%
Commercial	1.6	1.8	1.6	1.9	16.2%	7.1%	14.1%
TOTAL RHB DOMESTIC	55.2	60.2	59.4	59.3	-0.1%	-1.6%	7.3%
OVERSEAS OPERATIONS	8.3	8.2	8.3	7.5	-9.4%	-8.5%	-10.0%
TOTAL RHB GROUP	63.6	68.4	67.6	66.8	-1.3%	-2.4%	5.0%

CASA Ratio 26.9% 27.9% 28.1% 28.0%

→ GIL Ratio (RHB - Group)

GIL Ratio (Industry)

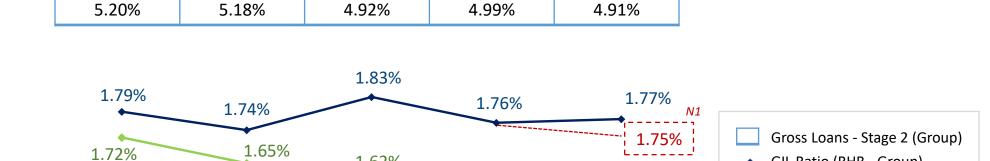
GIL Ratio (RHB - Domestic)

# GIL moderated to 1.75% with LLC (incl. Regulatory Reserves) remained healthy at 106.4%

### **Gross Impaired Loans**

1.62%

1.57%



1.59%

1.56%

1.54%

1.54%

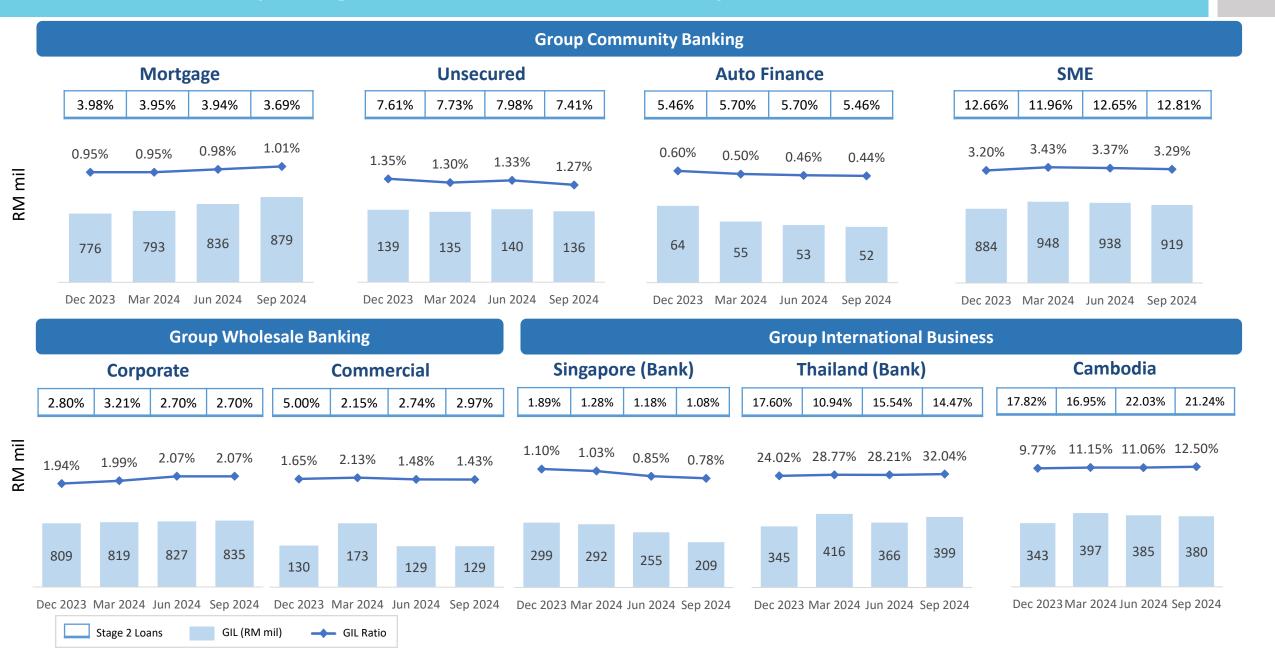
1	Sep	Dec	Mar	Jun	Sep
	2023	2023	2024	2024	2024
Loan Loss	Sep	Dec	Mar	Jun	Sep
Coverage (LLC)	2023	2023	2024	2024	2024
Incl. Reg. Reserves	104.6%	106.2%	106.3%	106.8%	106.4%
Excl. Reg. Reserves	75.0%	71.7%	70.1%	70.4%	70.6%

1.52%

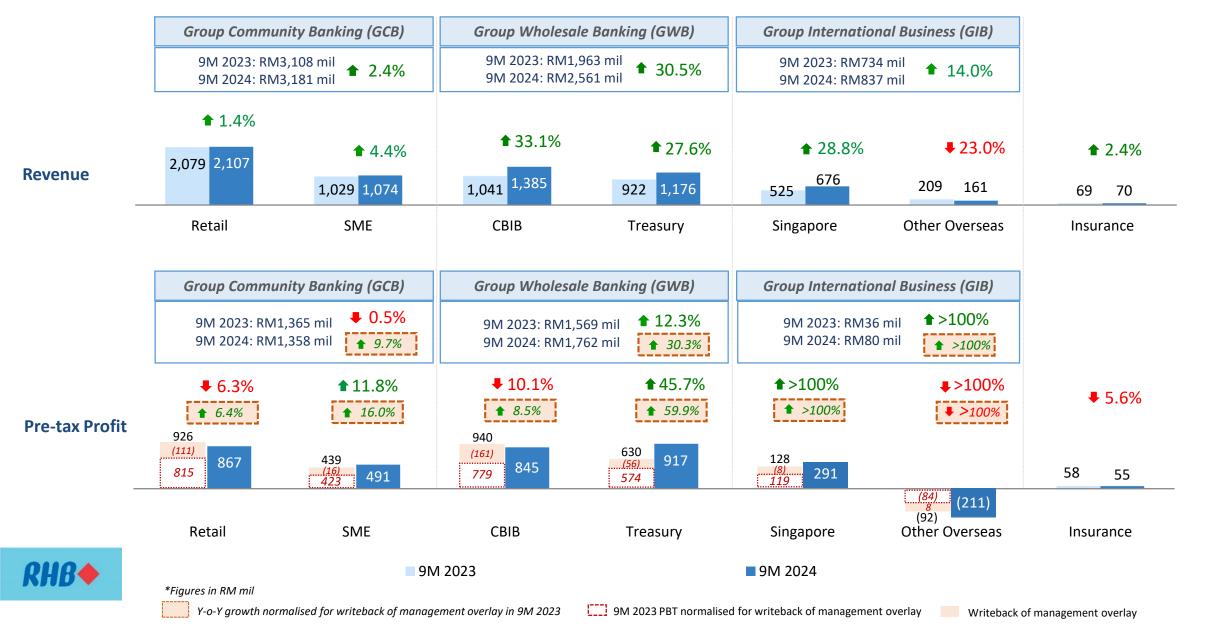


1.65%

## Focus areas: SME improving; Continue to focus on recovery and R&R efforts in Thailand

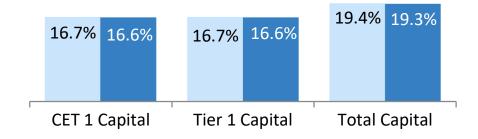


# Y-o-Y revenue expanded; Excluding prior year's management overlay writeback, pre-tax profit grew across all segments



### Capital position remained robust for the Group and key banking subsidiaries





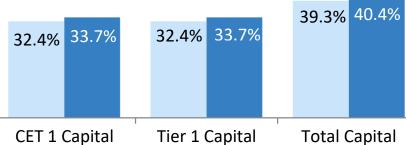
### **RHB Bank**



### **RHB Islamic Bank**







**RHB Investment Bank** 

Sep 2024

Dec 2023





### **Concluding Remarks**

### Key Financial Indicators Q-o-Q

Positive momentum continues in Q3 2024 with earnings growth of 15.4% from RM722 mil (Q2 2024) to RM833 mil (Q3 2024) driven by:

- i. Total income growth of 3.9% from RM2.1 bil (Q2 2024) to RM2.2 bil (Q3 2024)
- ii. Opex moderating with a marginal 1% increase contributing to an improved CIR 45.4% (46.7% in Q2 2024)
- iii. ECL (loans) continued to trend downwards; narrowing further from RM147 mil (Q2 2024) to RM100 mil (Q3 2024)

### Key Financial Indicators Y-o-Y

Strengthening performance as earnings touching RM2.3 bil spurred by:

- Best quarterly profit in 9M 2024
- ii. Continued momentum in total income with 11.3% growth from RM5.7 bil (9M 2023) to RM6.4 bil (9M 2024)
- iii. Attained cost efficiency with CIR reduction from 47.1% (9M 2023) to 46.0% (9M 2024)

#### Asset Base

Total Assets grew by 2.8% YTD to RM338 bil driven by:

- i. Annualised loans growth of  $4.8\%^{N1}$
- ii. Expansion in the Securities portfolio by 10.2%
- iii. Improving Asset Quality position with GIL ratio declined from 1.76% (Jun 2024) to 1.75% (Sep 2024) and GIL remained at RM4 bil Q-o-Q, in absence of further significant impairment flow down
- For the remainder of the year, we will continue to focus on:
  - i. Optimising cost of funds
  - ii. Managing asset quality through containment of GIL and sharp focus on recoveries
  - iii. Continue to optimise operating expense
- With TWP24 drawing to a close this year, the Group will be announcing the new corporate strategy in due course



# THANK YOU

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# **Key Financial Data**

Financial Data RM mil	FY2020	FY2021	FY2022	FY2023	9M 2024
Income Statement					
Total Income	7,186	7,789	8,160	7,770	6,394
Operating Profit Before Allowances	3,799	4,266	4,554	4,081	3,451
Profit Before Tax	2,644	3,529	4,133	3,753	2,973
Net Profit	2,033	2,618	2,678	2,806	2,286
Balance Sheet					
Total Assets	271,150	289,541	310,752	328,692	337,885
Gross Loans	186,114	198,512	212,200	222,416	227,520
Customer Deposits	203,471	218,733	227,160	245,083	238,317
Shareholders' Equity	27,024	27,998	28,732	30,875	31,724
Per Share					
Earnings (sen)	50.7	64.7	64.0	65.7	52.87
Net Assets (RM)	6.74	6.76	6.76	7.20	7.28
Dividend (sen)	17.65	40.00	40.00	40.00	15.00

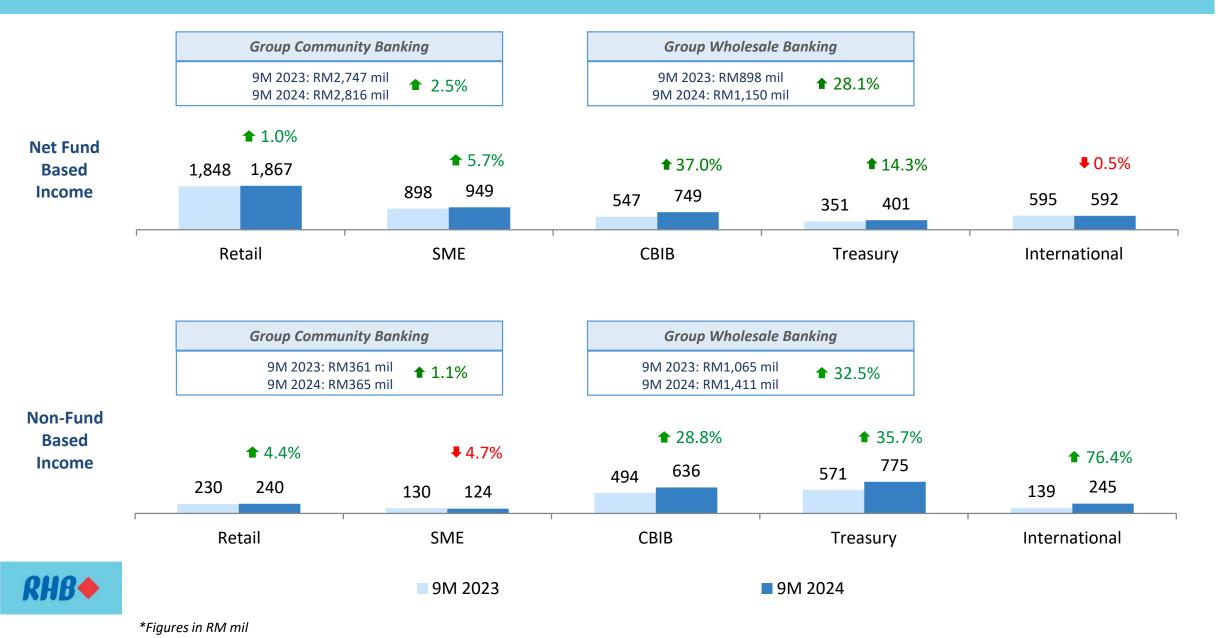


# **Key Financial Ratios**

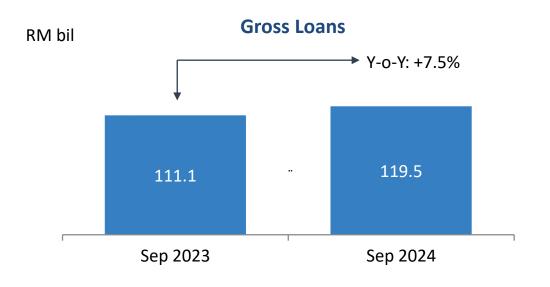
Financial Ratios	FY2020	FY2021	FY2022	FY2023	9M 2024
Profitability					
Return on Equity	7.7%	9.6%	9.6%	9.5%	9.8%
Net Interest Margin	2.13%	2.20%	2.24%	1.82%	1.87%
Cost to Income Ratio	47.1%	45.2%	44.2%	47.5%	46.0%
Asset Quality					
Gross Impaired Loan Ratio	1.71%	1.49%	1.55%	1.74%	1.77%
Credit Cost	0.58%	0.29%	0.15%	0.16%	0.24%
Loan Loss Coverage Ratio (excl. Reg. Reserves)	119.7%	122.4%	112.8%	71.7%	70.6%
Loan Loss Coverage Ratio (incl. Reg. Reserves)	119.7%	124.2%	130.3%	106.2%	106.4%
Liquidity					
Loan to Deposit Ratio	91.5%	90.8%	93.4%	90.8%	95.5%
CASA Ratio	30.9%	30.0%	29.2%	27.9%	28.0%
Liquidity Coverage Ratio	146.9%	155.7%	162.1%	177.4%	124.0%
Capital Adequacy					
Common Equity Tier I Capital Ratio	16.2%	17.2%	16.9%	16.7%	16.6%
Tier I Capital Ratio	16.2%	17.2%	16.9%	16.7%	16.6%
Total Capital Ratio	18.4%	19.8%	19.3%	19.4%	19.3%

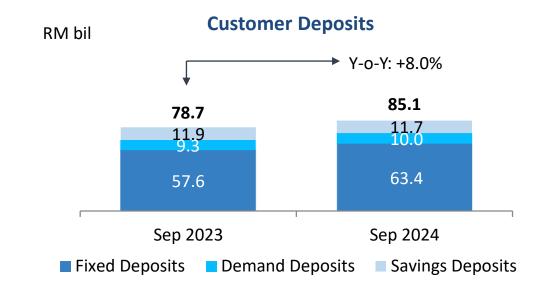


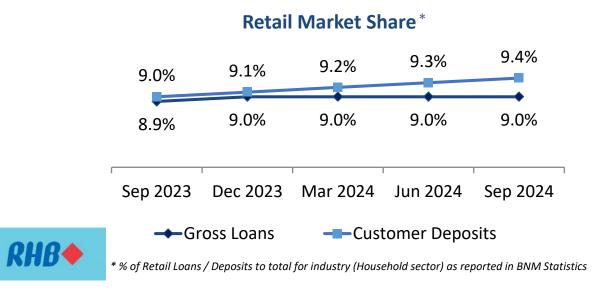
## **Segmental Performance**



### **Retail Banking**

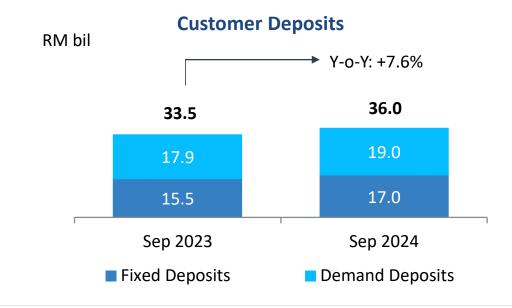


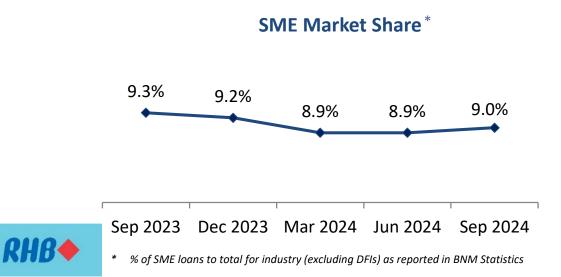


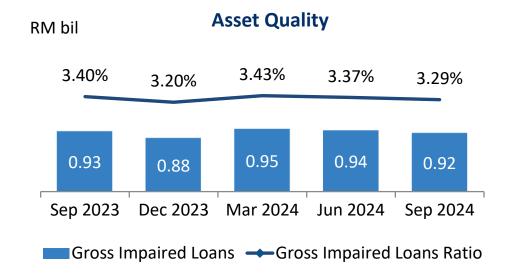




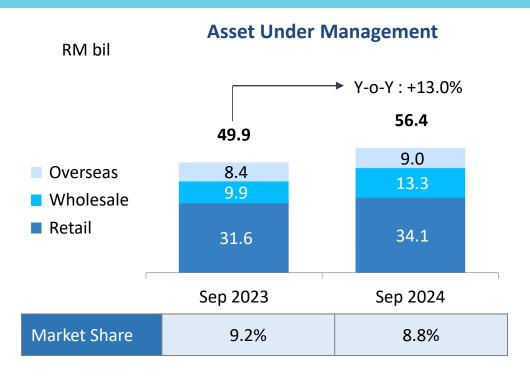








### **Asset Under Management and Market Positions**



### **Key Awards:**



- Best Overall Winner Gold
   RHB i-Sustainable Future Technology
- 2. Best Fund Based on Asset Class (Equity) Gold RHB i-Sustainable Future Technology
- 3. Best Fund Based on Asset Class (Allocation) Gold RHB ESG Multi-Asset RM Hedged
- 4. Best Impact (Resource Security) Silver RHB Climate Change Solutions MYR Hedged

### **Investment Banking League Table**

YTD Sep 2024	Market Share	Ranking
Equities Broking: - By value - By volume	7.3% 8.1%	6 <sup>th</sup> 4 <sup>th</sup>
<ul><li>Debt Capital Markets:</li><li>MYR sukuk</li><li>Total MYR bonds (Conventional &amp; Islamic bonds)</li></ul>	11.3% 9.6%	3 <sup>rd</sup> 4 <sup>th</sup>
Equity Capital Markets	5.0%	5 <sup>th</sup>
Mergers & Acquisition: - By value - By deal count	29.3% 7	3 <sup>rd</sup> 2 <sup>nd</sup>

<sup>\*</sup> Source: Bloomberg, Bursa Malaysia & Dealogic



- 1. Best Sustainability Sukuk SME in Malaysia
- 2. Best Sustainability Sukuk DFI in Malaysia
- 3. Best New Sukuk in Malaysia
- 4. Best Sukuk Cooperative in Malaysia
- 5. Best Sukuk Engineering & Construction in Malaysia
- 6. Best Sukuk Real Estate in Malaysia
- 7. Best Sukuk Power in Malaysia
- 8. Best Sukuk Transport in Malaysia
- 9. Best Sukuk Urban Development in Malaysia
- 10. Best Syndicated Loan Healthcare in Malaysia
- 11. Best Sukuk Non Bank Financial Institution (NBFI) in Indonesia



### **Investment Banking – Notable Deals**

### CF/ECM

# JOHO

#### **Johor Plantations Group Berhad**

RM735.0 mil IPO
Principal Adviser, Joint Global Coordinator,
Joint Bookrunner, Managing Underwriter and
Joint Underwriter



#### **RHB Bank Berhad**

RM108.7 mil Secondary Placement Sole Placement Agent



### Nestle (Malaysia) Berhad

RM90.5 mil Secondary Placement Sole Placement Agent

### DCM

#### ESG



#### Malaysia Rail Link Sdn Bhd

Issuance of RM1.5 bil SDG Sukuk Murabahah under its RM10.2 bil ICP/IMTN Programme

Joint Lead Arranger & Joint Lead Manager



#### Prasarana Malaysia Berhad

Issuance of RM1.0 bil Sukuk Murabahah under its RM17.0 bil Sukuk Murabahah Programme Joint Lead Arranger, Joint Lead Manager, Joint Bookrunner & Facility Agent



# kps.

#### **Kumpulan Perangsang Selangor Berhad**

M&A

USD57,463.6 mil

Divestment by Bold Approach Sdn Bhd, a wholly-owned subsidiary of Kumpulan Peransang Selangor Berhad, of its 50% equity interest in Kaiserkorp Corporation Sdn Bhd

\*\*Principal Adviser\*\*
(completed)



#### **Capital A Berhad**

RM6,800.0 mil
Disposal of AirAsia Aviation Group Limited and
AirAsia Berhad to AirAsia X Berhad

Principal Adviser

(ongoing)



#### **Sunway Real Estate Investment Trust**

RM520.0 mil

Acquisition of six hypermarkets / retail complexes by RHB Trustees Berhad, on behalf of Sunway Real Estate Investment Trust from Kwasa Properties Sdn Bhd

Principal Adviser (completed)

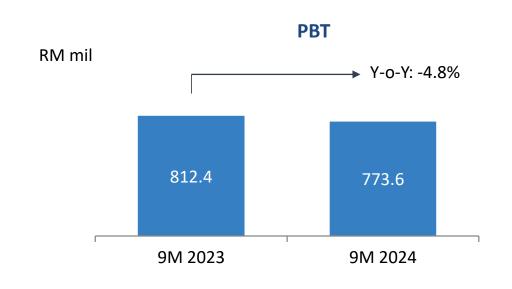


#### Sunway Treasury Sukuk Sdn Bhd

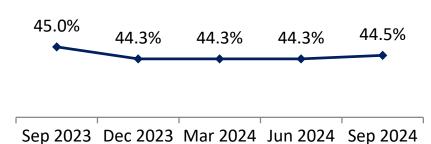
Issuance of RM800.0 mil Sukuk Wakalah under its RM10.0 bil IMTN Programme Joint Lead Manager

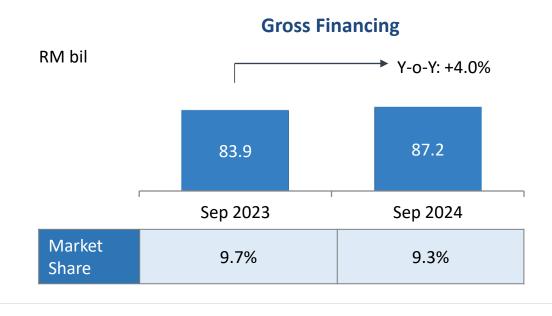
## **Islamic Banking**

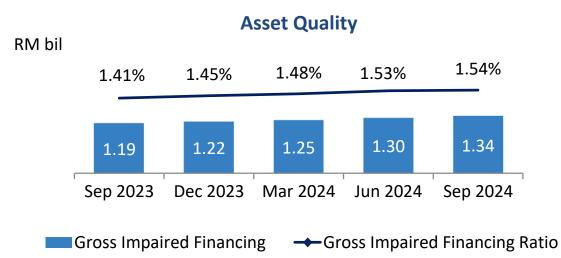
RHB+



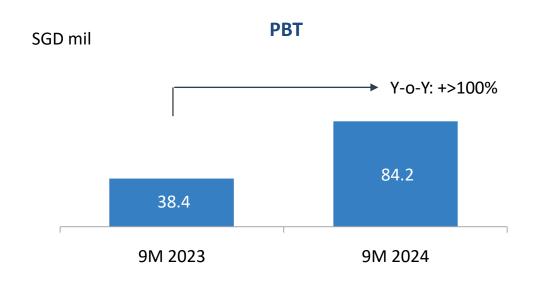
# Gross Financing/ Total Gross Financing (Domestic)

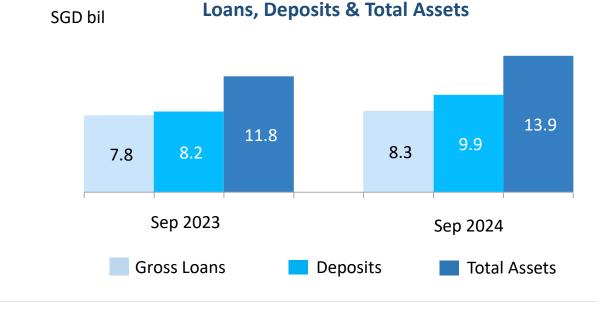




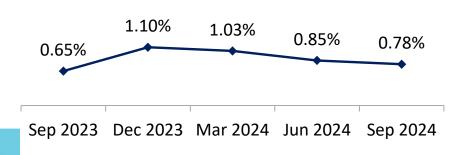


### **RHB Bank Singapore**





### **Gross Impaired Loans Ratio**



### **Credit Charge Ratio**





## **Overseas Loans**

RM bil	Sep 2023	Dec 2023	Jun 2024	Sep 2024	Q-o-Q	YTD	Y-o-Y
Overseas Operations	32.9	32.8	35.3	31.5	-10.8%	-3.8%	-4.3%
Singapore	27.0	27.1	29.9	26.7	-10.8%	-1.6%	-1.0%
Others <sup>*</sup>	6.0	5.6	5.4	4.8	-10.8%	-14.3%	-19.1%
of which:							
Cambodia	3.7	3.5	3.5	3.0	-12.7%	-13.2%	-16.7%
Thailand	1.9	1.7	1.5	1.4	-8.0%	-17.9%	-26.8%
Brunei	0.2	0.2	0.2	0.2	-8.7%	-12.9%	-11.3%
Indonesia	0.1	0.1	0.2	0.2	3.3%	14.5%	13.7%
Laos	0.1	0.1	0.1	0.1	-15.7%	-21.1%	-12.8%

<sup>\*</sup> Others = not included above is Vietnam, with outstanding loans of < RM0.1 billion for 2023, nil 2024

N1 Excluding forex impact on translation (mainly for Singapore), normalised growth for Overseas operations:

Q-o-Q = -3.1% to RM34.2 bil

YTD = 3.8% to RM34.0 bil

Y-o-Y = 2.6% to RM33.8 bil

